



Atlantic Cancer Research Institute

Overview to MLA breakfast

Fredericton
March 21th 2019



ATLANTIC
CANCER RESEARCH
INSTITUTE

ACRI Snapshot

- Created in 1998
- Not-for-profit research organization
- Operating budget \$5M

Vision

- Contribute to the global efforts to finding solutions against cancer:
 - Attract best possible talent
 - Research with translational focus on bench to bedside and unmet needs in health
 - Researchers working in a team environment as well as with partners from academia and private sector.
 - Allow research and health care sectors access to our expertise and technology.

ACRI recruits globally

- Over 70 employees, primarily HQP: PhD research scientists and laboratory technicians and graduate students
- Two thirds of our team have come to NB. We have highly qualified people representing 5 continents.



The Team

Researchers

Dr. David Barnett
Dr. Jacqueline Bélanger
Dr. Anirban Ghosh,
Dr. Stephen Lewis
Dr. Rodney Ouellette
Dr. Jocelyn Paré
Dr. Gilles Robichaud
Dr. Jeremy Roy
Dr. Sandra Turcotte

PostDoc Fellow

Dr. Craig Ayre
Dr. Amit Bera
Dr. Charles Bullerwell
Dr. Nichole Cumby
Dr. Rostyslav Horbay
Dr. Awanit Kumar

Bioinformatitians

Ilyass Hajji
Daniel Léger
Dina Soliman
Dr. Gabriel Wajnberg

Platform Managers

Simi Chacko
Dr. Pierre Deprez
Andrew Joy
Mark MacDonald

Research Assistants

Biji Anish Kumar
Laura Ayre
Dr. Amrita Basu
Sonia D'Astous
Sébastien Fournier
Sheena Fry
Jacynthe Lacroix
Max Merilovich
Mai Ngoc-Nu
Surendar Reddy Dhadi
Catherine Taylor
Dr. Eric Merzetti

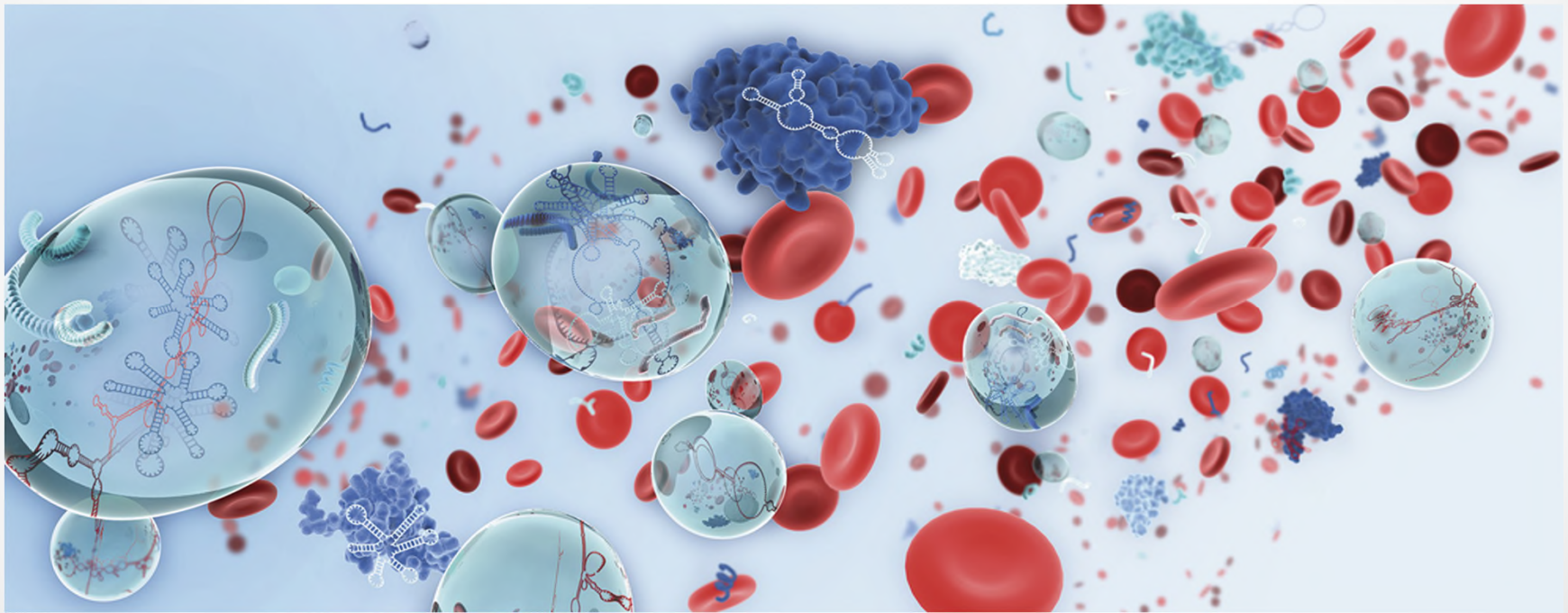
Students

Ioanna Armata
Alexandre Arseneau
Nadia Bouhamdani
Kathryn Carrier
Kristine Dugas
Britney Dupuis,
Naoufal El Bekkouri
Roxann Guerrette
Brandon Hannay
Mathieu Johnson
Justin LeBlanc
Julie Lewis,
Alexander MacPherson
Danick Martin
Amélie Ouellet
Caleb Ouellette
Patric Page
Lauren Pitre
Caleb James Reynolds,
Marc-André Richard
Mathieu Sanschagrin
Vanessa Veilleux

Projects

- Cancer Biology projects (individual PIs)
- Extra-cellular vesicle capture technologies for liquid biopsy (Team)
- New treatment target identification using CRISPR knock-out (Team)
- Microwave ablation technology (J. Paré/J. Belanger)

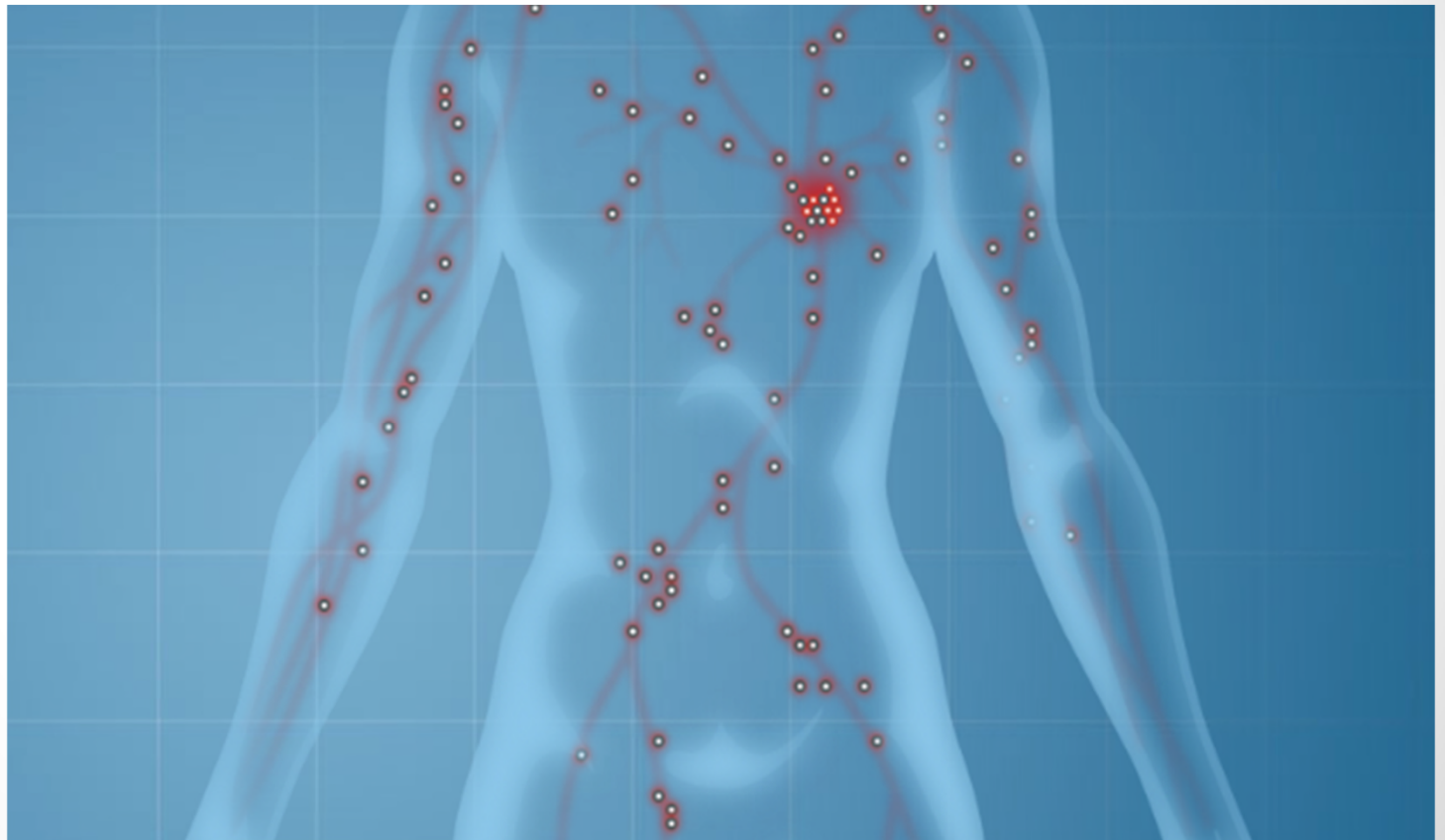
Liquid biopsy enabling technologies



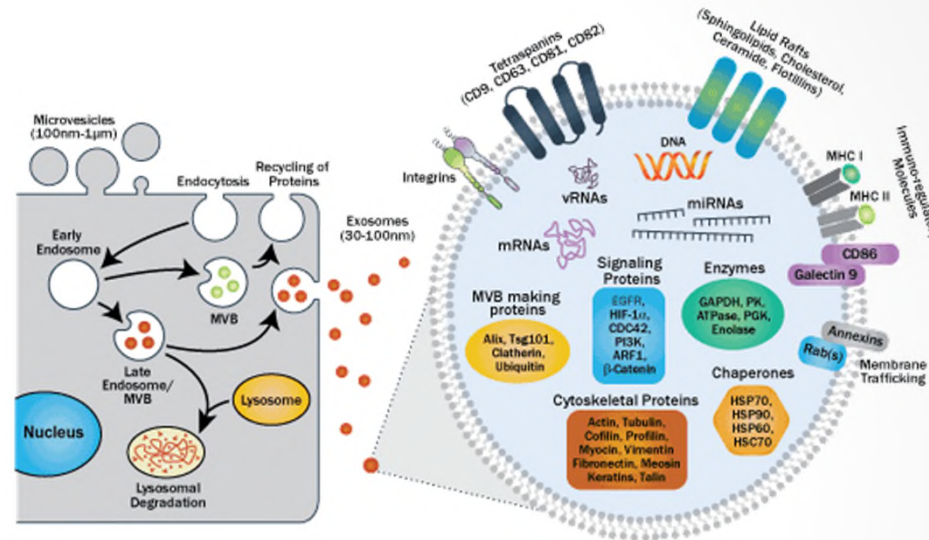
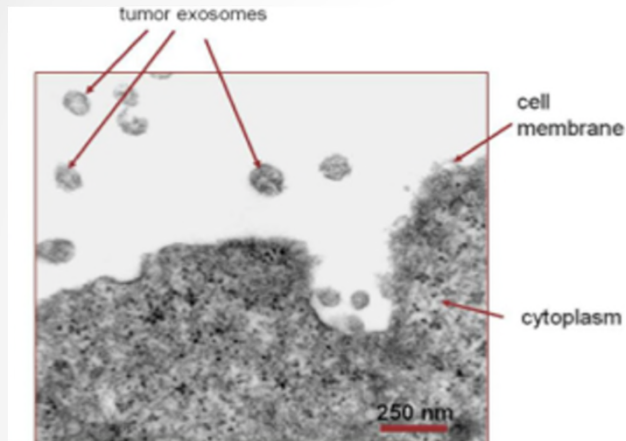
Liquid Biopsy: Definition

Liquid biopsy is a minimally invasive sampling of a biological fluid that can detect cell derived material that indicates the presence of an underlying pathology such as cancer.

The cell derived material may be actual cells, nucleic acids, proteins, metabolites or any other biomarker.



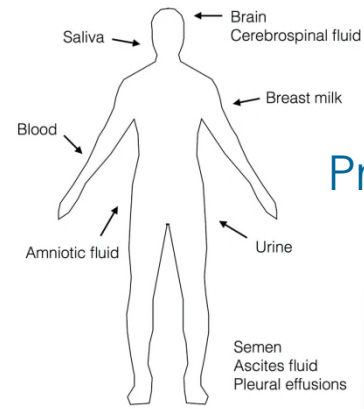
Exosomes and microvesicles: The Twitter of the cell



Exosomes and microvesicles contain biological information, ie:

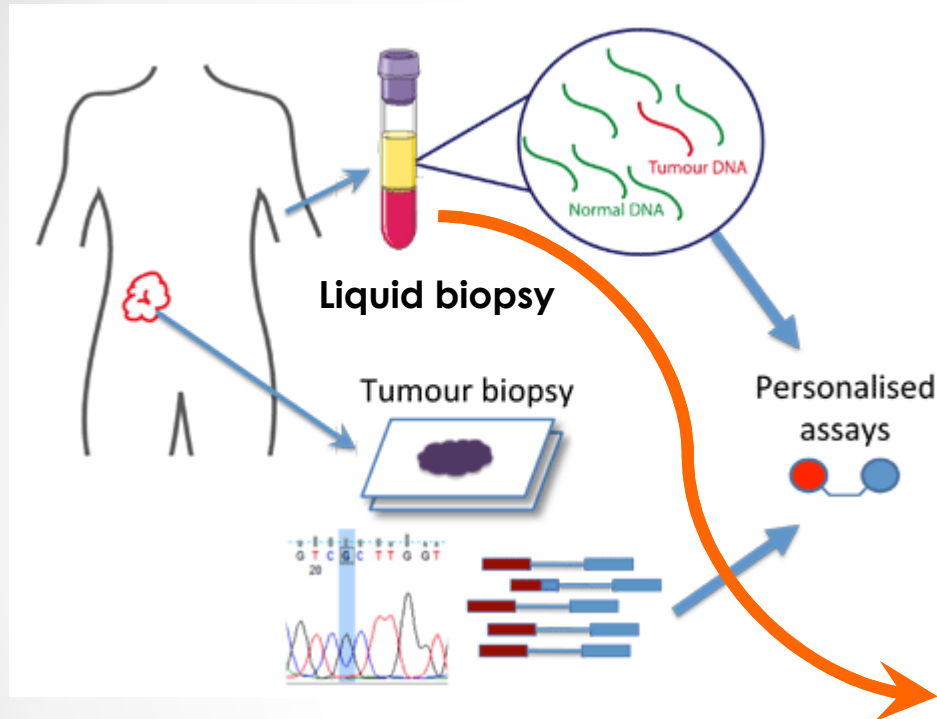
- DNA
- RNA
- Proteins
- Etc...

Provides insight on the activity of the parent cell



Present in all body fluids

Liquid Biopsy as a better source of information



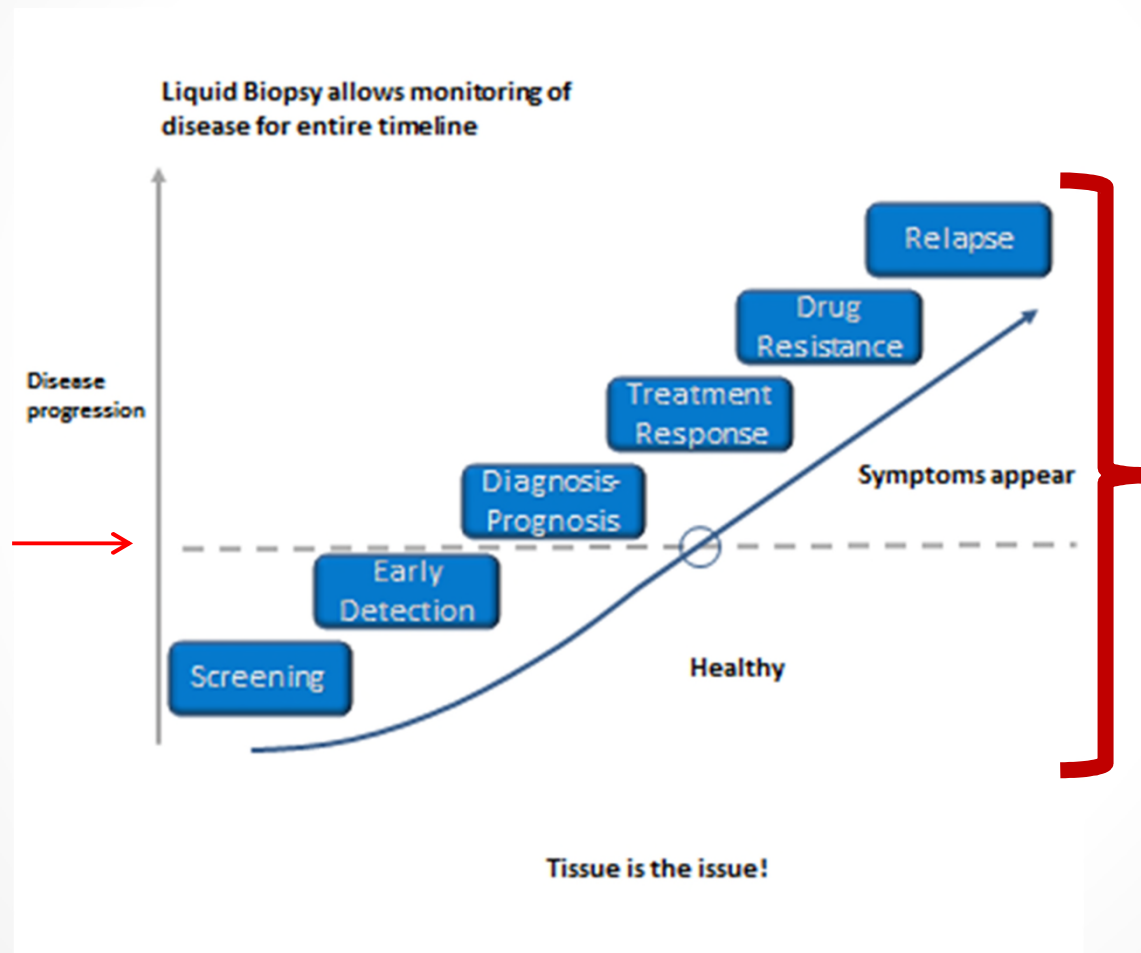
Liquid biopsy is a real-time dynamic view into a patient's cancer

Using exosomes we can detect changes in real time that inform on

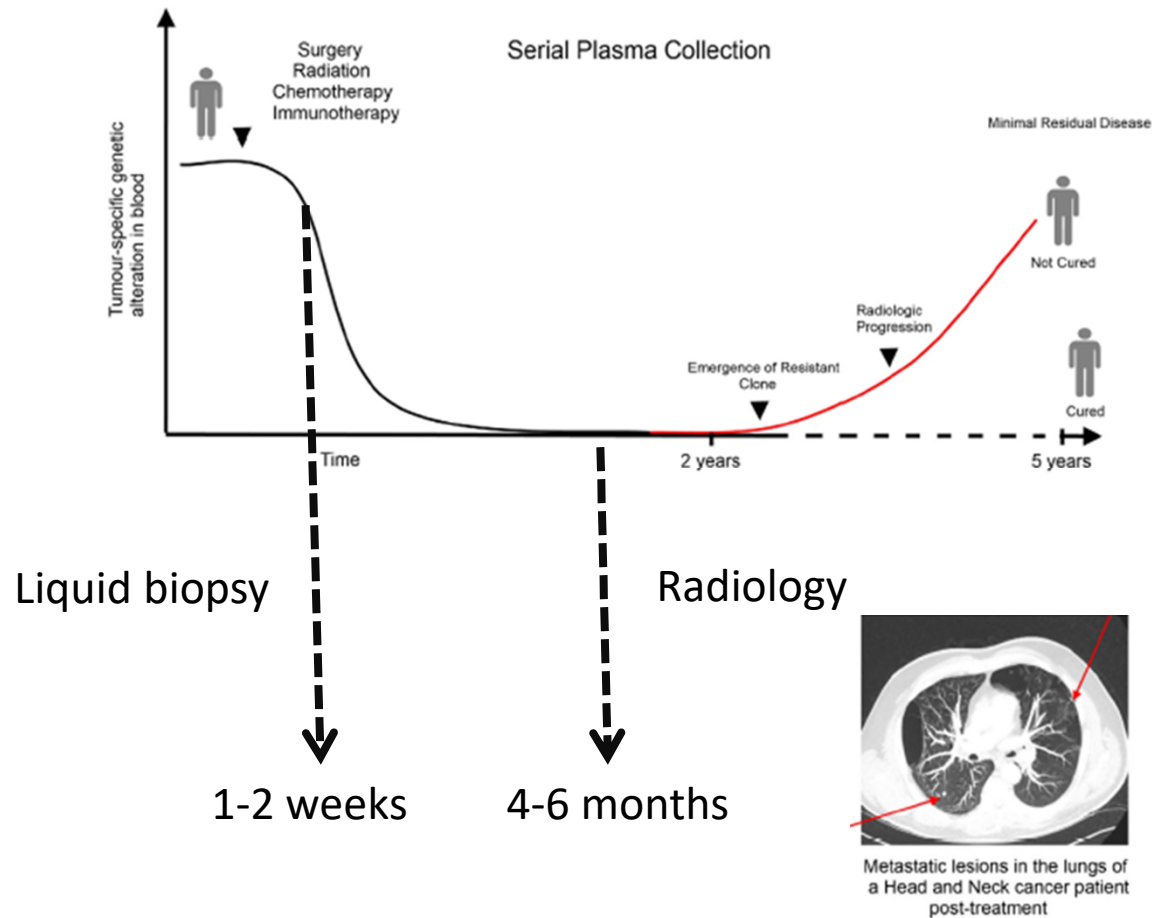
- Early Diagnosis
- Early Response to treatment
- Treatment resistance
- Disease relapse

Liquid Biopsy: enabling real time picture of disease

Tissue Biopsy



Monitoring cancer in real-time



Why is real-time data important?

- Patient
 - Reduces the uncertainty of knowing if treatment working or not
 - Unnecessary exposure to ineffective treatment
- Medical team
 - Monitor and adapt treatments situation before cancer evolves into more aggressive form
- Health System
 - Real-time information of efficacy of costly Rx
- Pharma Industry
 - Transforms cost structure of clinical trials

Leaders in Liquid Biopsy Field

- Exosome Diagnostics-Boston, USA
- Exosomics-Siena, Italy
- ACRI

Attend the FierceBiotech 3rd Drug Development Forum!

The leading executive-level forum for biotech strategy & networking | Oct 1-3 | Boston

MedTech

Bio-Techne to pay up to \$575M for liquid biopsy maker Exosome Diagnostics

by [Joseph Keenan](#) | Jun 27, 2018 9:35am



Bio-Techne agreed to pay up to \$575 million to acquire liquid biopsy player Exosome Diagnostics, boosting the company's position in the noninvasive liquid biopsy market. (Pixabay)



genomeweb

Business & Policy

Technology

Research

Diagnostics

Disease Areas

Applied Markets

Resources

[Home](#) » [Business, Policy & Funding](#) » [Business News](#) » [Lonza Acquires HansaBioMed, Invests in Exosomics](#)

Lonza Acquires HansaBioMed, Invests in Exosomics

May 16, 2017 | [staff reporter](#)



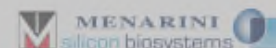
NEW YORK (GenomeWeb) – Lonza announced today that it has acquired HansaBioMed Life Sciences, an Estonian exosome research tool developer, and made an investment in Exosomics, an Italian molecular diagnostics startup.

Financial and other terms of the agreements were not discussed.



Low-Pass WGS Library
Prep Kit for Illumina® and
Ion Torrent™ platform

[learn more](#)



Breaking News

- [Rhabdomyosarcoma Genes Revealed by Statistical Analysis of Gene Expression, CNV Data](#)
- [Loneliness, Participation in Social Activities Linked to Dozens of Genomic Loci](#)

New England Peptide Announces License Agreement

New England Peptide acquires next generation exosome and microvesicle affinity technology for potential detection of cancer and other diseases.

New England Peptide, Inc. (NEP) today announced that it has entered into a licensing agreement with the Atlantic Cancer Research Institute (ACRI). Under the terms of the agreement NEP has acquired the worldwide exclusive rights for Vn96 and a portfolio of other peptide compounds to be used for the research grade enrichment of microparticles, microvesicles, and exosomes. NEP will be releasing a research grade affinity enrichment kit next quarter. ACRI and NEP, co-inventors of Vn96, are actively seeking collaborators for the clinical use of Vn96.

ME -Microvesicle Enrichment Kit®

Product licensed for research applications and sold by NEP



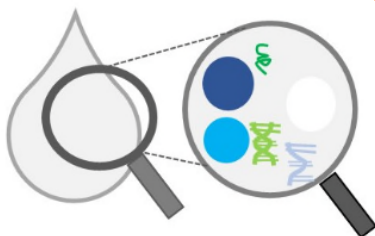
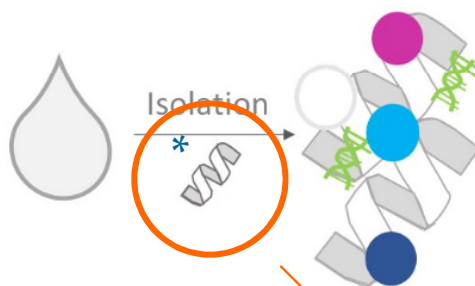
SeleCTEV™ DNA ENRICHMENT KIT (RUO)

SeleCTEV™ DNA Enrichment kits co-isolate exosome-derived nucleic acids (EV-DNA) and a fraction of circulating-free DNA (cfDNA).

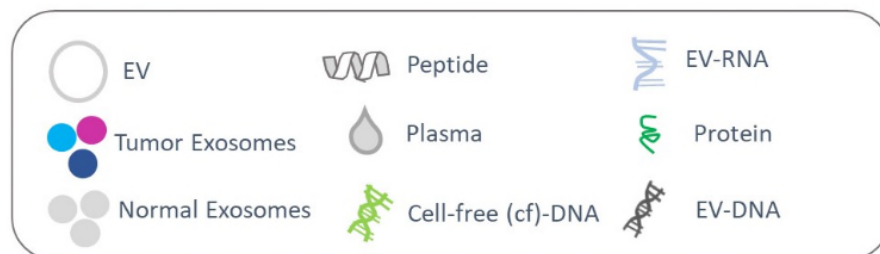
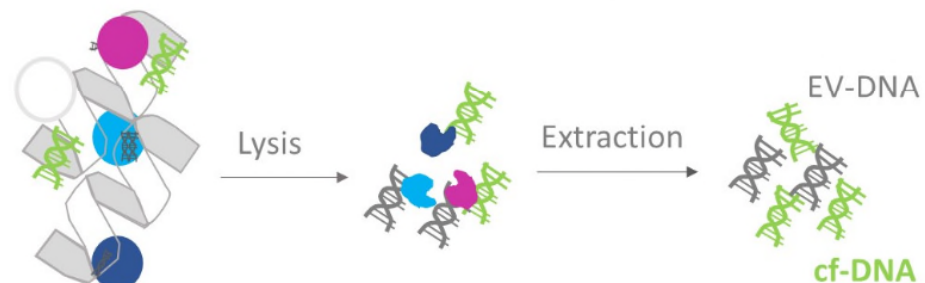
SeleCTEV™ DNA Enrichment kits allow maximum recovery of genetic material from biofluids by combining circulating and tumor-specific nucleic acids from tumor-derived exosomes.

The isolation is based on Exosomics proprietary peptide-affinity technology.

1. Peptide Affinity Isolation



2. DNA extraction



*ACRI licensed product (yet to be announced)

Fast growing market

Exosomes Market Size to Reach \$2.28 Billion by 2030 | CAGR: 18.8%: Grand View Research, Inc.

NEWS PROVIDED BY
Grand View Research, Inc. →
Feb 07, 2018, 04:20 EST

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SAN FRANCISCO, February 7, 2018 /PRNewswire/ --

The global **exosomes market** size is expected to reach USD 2.28 billion by 2030, according to a new report by Grand View Research, Inc., exhibiting a CAGR of 18.8% during the forecast period. Nanovesicles, which play a major role in intercellular communication, are anticipated to witness a significant rise in R&D, thus leading to revenue growth in the coming years.



Research Insights

Exosome Diagnostic and Therapeutics Market Expand at the Fastest CAGR of 23.1% by 2027

June 14, 2018 Vaidehi 0 Comments

Partner companies and organizations

○ Atlantic

- Dalhousie University
- Memorial University
- Université de Moncton
- Organigram
- Soricimed
- Vitalité Health Network
- Horizon Health Network
- True North Clinical Research
- Cooke Aquaculture
- Fisheries and Oceans
- Mycodev Group
- St-Laurent Golf Products

○ National

- Stem Cell Technologies
- Romich Holdings
- Gamma-Dynacare
- CHUQ/Université Laval
- McGill University
- Terry Fox Research Institutes
- Exactis Network

○ International

- Merck
- Harvard University
- Cynvenio Biosystems
- BioVendor
- **Exosomics -Siena**
- **Lonza**
- SiMPore
- IZON Science
- Epigenomics
- MIMA-PRO (Vison Medical)

Research is not a black hole

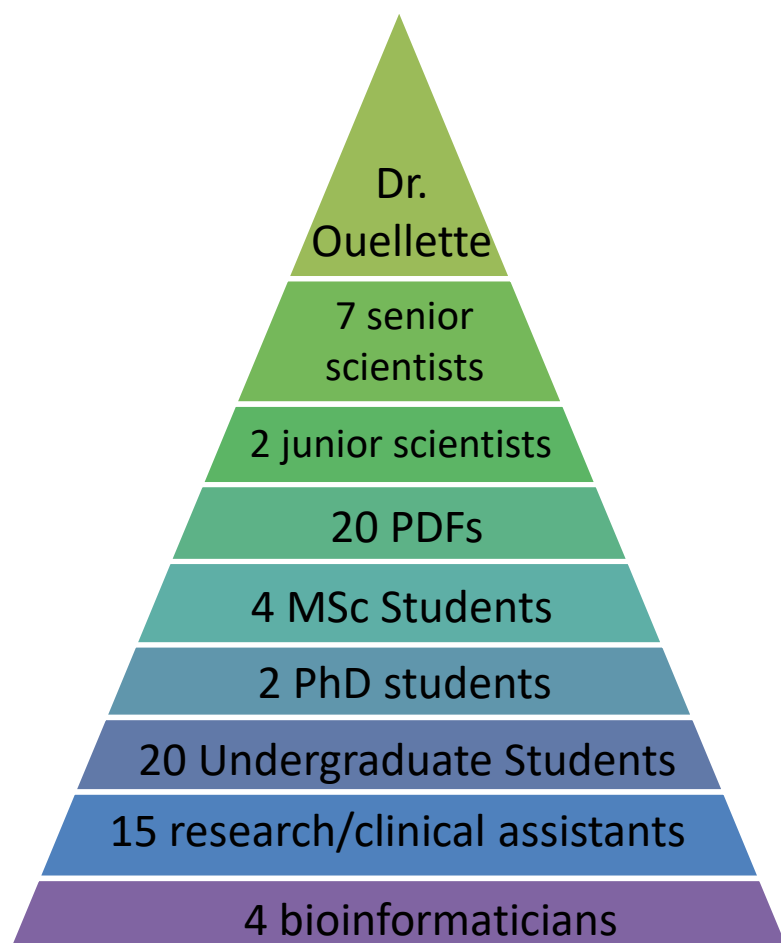
ACRI Economic Facts

- Has attracted over \$100 Million to NB since 2000
- Provincial support to ACRI: \$8 Million (direct, NBHRF, NBIF)
- Return on investment ration >10:1
- For every \$1 dollar invested by NB....ACRI returns \$0.95 dollar in income, property and consumption taxes back to Treasury
- The rest of the >\$90 Million would not have come to NB
- ACRI's 70 jobs @ \$50k average has a bigger economic footprint than 200 jobs at minimum wage
- Our inventions have reached market and generating revenues
- Little known fact: ACRI operates NB's only fertility clinic and assists 100 new births to province every year.

ACRI's Challenges

- Lack of core funding
 - Research grants do not cover all costs
 - Other provinces support 20-40% of budget for core funding
- Province ceased support in 2014 and negotiated temporary deal with ACOA for 5 years
- Agreement ends on March 31st 2019
- No funding for ACRI in either provincial or federal budget
- Future uncertainty

○ Funding held last 5 years



+ instigated two Canadian Cancer Society Research Chairs for UNB and UdeM (Dr Reiman and Dr Turcotte)
+member of core group that lobbied and created NBHRF

| | |
|--|---------------------|
| AIF Cancer Liquid Biopsy Project I (2012-2016) | \$5,900,000 |
| AIF Cancer Liquid Biopsy Project II(2016-2020) | \$5,700,000 |
| AIF Synthetic Lethality Project (2014-2018) | \$5,900,000 |
| REGI Innovation Grant (2019-2022) | \$3,500,000 |
| Cancer Research Society | \$120,000 |
| Merck/Exactis/CRS/NBHRF | \$2,000,000 |
| Exactis Innovation | \$250,000 |
| NBIF Concept Validation Grant | \$120,000 |
| Colon Cancer Canada | \$120,000 |
| Prostate Cancer Fight Foundation | \$50,000 |
| Philanthropic Funding | \$3,000,000 |
| TOTAL as PI (last 5 years) | \$26,750,000 |
| Co-PI-NB Center for Precision Medicine | \$24,000,000 |
| ACOA Equipment Grant NBCPM | \$3,100,000 |
| TOTAL as PI and Co-PI | \$53,850,000 |

* Does not include funding received by individual trainees or students supervised

Thank you

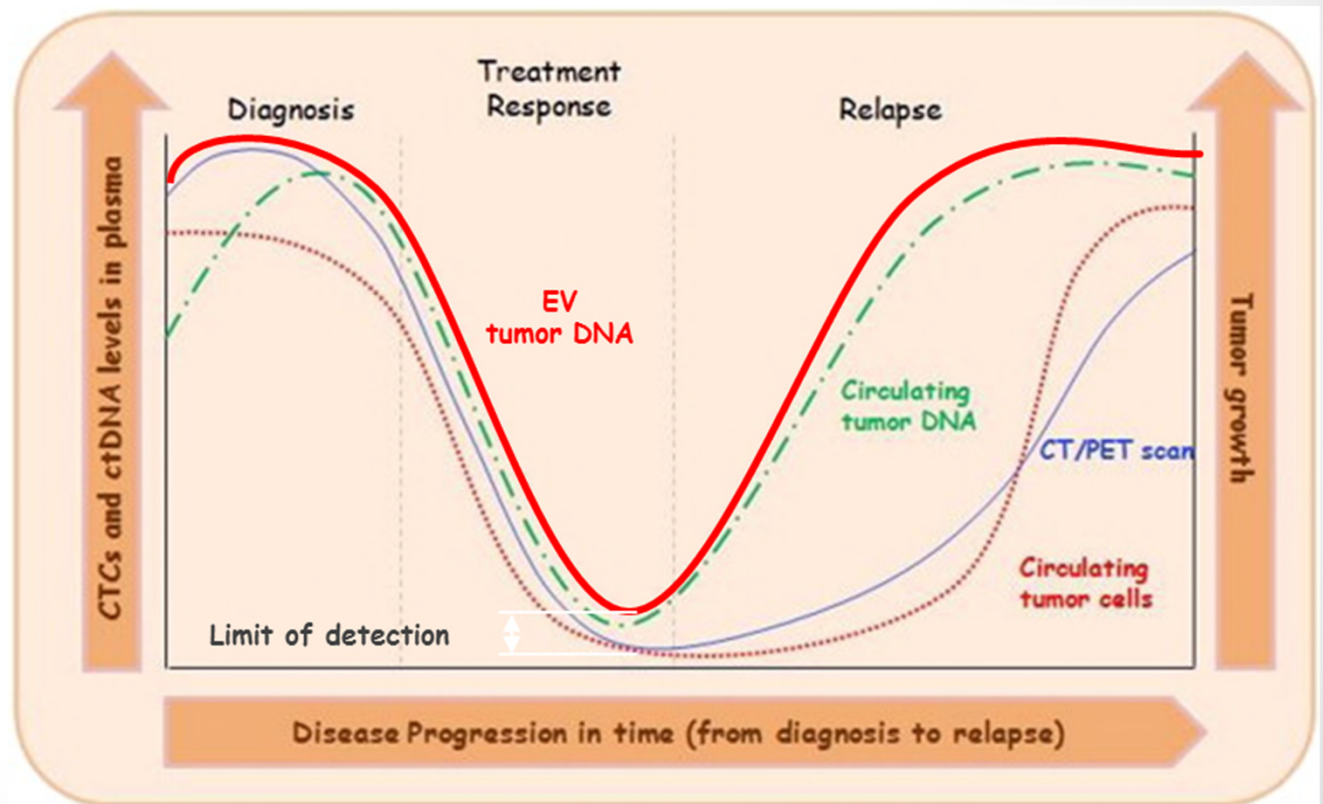


Provincial Support History

- **2009:** Provincial support commitment for \$1M/year for 5 years initiated
 - Funds leverageable for other funding including AIF
- **2011:** Sudden and premature elimination of annual funding
 - Created uncertainty for ACRI
- **2011:** RDC allocates remaining of funds to honour commitments until 2014 and invest in research and innovative capacity
- **2014:** Provincial financial support ends
- **2014:** Agreement for ACOA to take over operational support to ACRI from the province
 - Funds un-leverageable for other large scale ACOA initiatives
- **2019:** End of ACOA BDP Support

Liquid Biopsy: real time monitor of disease

- From diagnosis to relapse
 - A more accurate and timely indicator of the current status






NEWS

ACRI Signs Non-Exclusive License Agreement with BioVendor for liquid biopsy enabling technology

(Moncton, Canada) - March 15th, 2017 – The Atlantic Cancer Research Institute (ACRI) is pleased to announce an agreement with BioVendor – Laboratorní medicína a.s. to license its patented intellectual property for the use of the Vn96 synthetic peptide in liquid biopsy applications. The agreement gives BioVendor non-exclusive rights to use the Vn96 peptide for the isolation of extracellular vesicles for the diagnosis of diseases, such as cancer.

A microscopic image showing several blue, spherical cells against a dark blue background. One cell on the right is larger and more detailed, showing a textured surface.

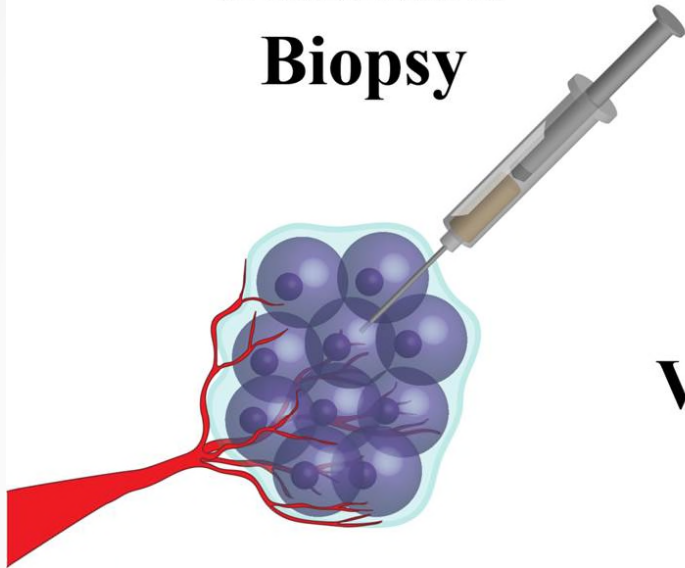
Detecting Cancer Early When It Can Be Cured

Our mission is to develop and commercialize a new generation of tests for cancer screening and liquid biopsy, based on analysis of circulating extracellular vesicles and exosomes.

The company offers a wide range of proprietary solutions for cancer screening and liquid biopsy, suitable for research use and clinical diagnostics.

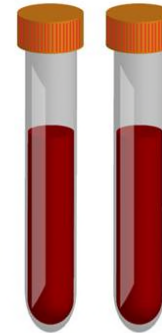
Exosomics envisions a world in which a simple blood draw will be sufficient for early diagnosis, easier monitoring and ultimately better patient outcomes.

Standard Biopsy



VS.

Liquid Biopsy



Time-Intensive Procedure
Localized Sampling of Tissue
Not Easily Obtained
Some Pain/Risk
Invasive

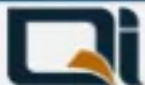
Quick
Comprehensive Tissue Profile
Easily Obtained
Minimal Pain/Risk
Minimally Invasive

Case for Provincial Support

- Support R&D and Innovation
- Build and attract research excellence
 - Pioneers 20 years ago
 - From virtually nothing to over 85 Million in R&D funding to NB
- Goal:
 - Leverage for additional federal and private research funding
 - Grow this knowledge sector of economy

Exosome Diagnostic and Therapeutic Market

\$367 Billion by 2022



Source: Quintago Insights, Research & Consulting

- [Press Release](#) • Jun 28, 2018 03:09 EDT

Exosome Diagnostic and Therapeutic Market

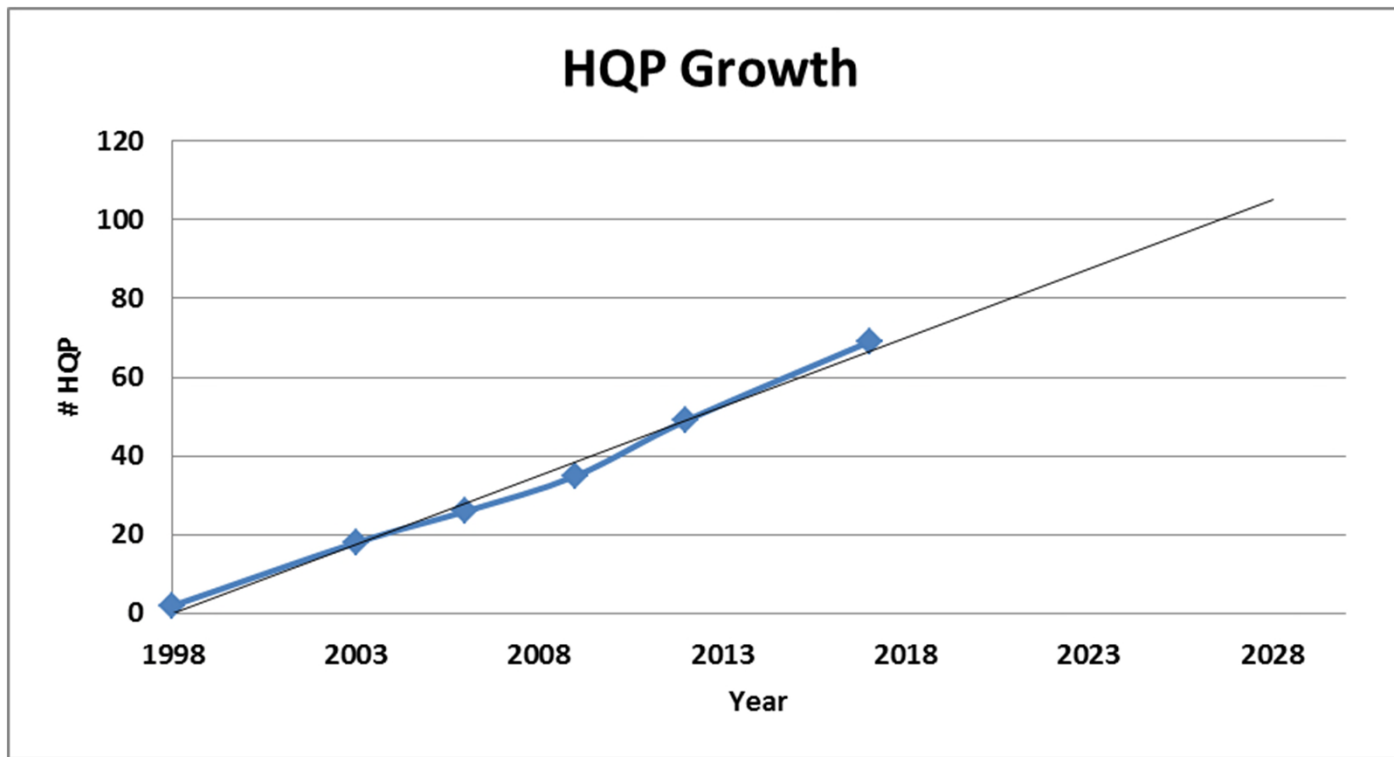
Exosome Diagnostic and Therapeutic Market is required to collect \$367 million by 2022, enlisting a CAGR of 37.8% amid the period 2016-2022. Analytic application section ruled the market in 2015 and anticipated that would proceed with its predominance all through the estimate time frame. North America represented the greater part of the world exosome indicative and helpful piece of the overall industry in 2015.

Highly Qualified Personnel (HQP)

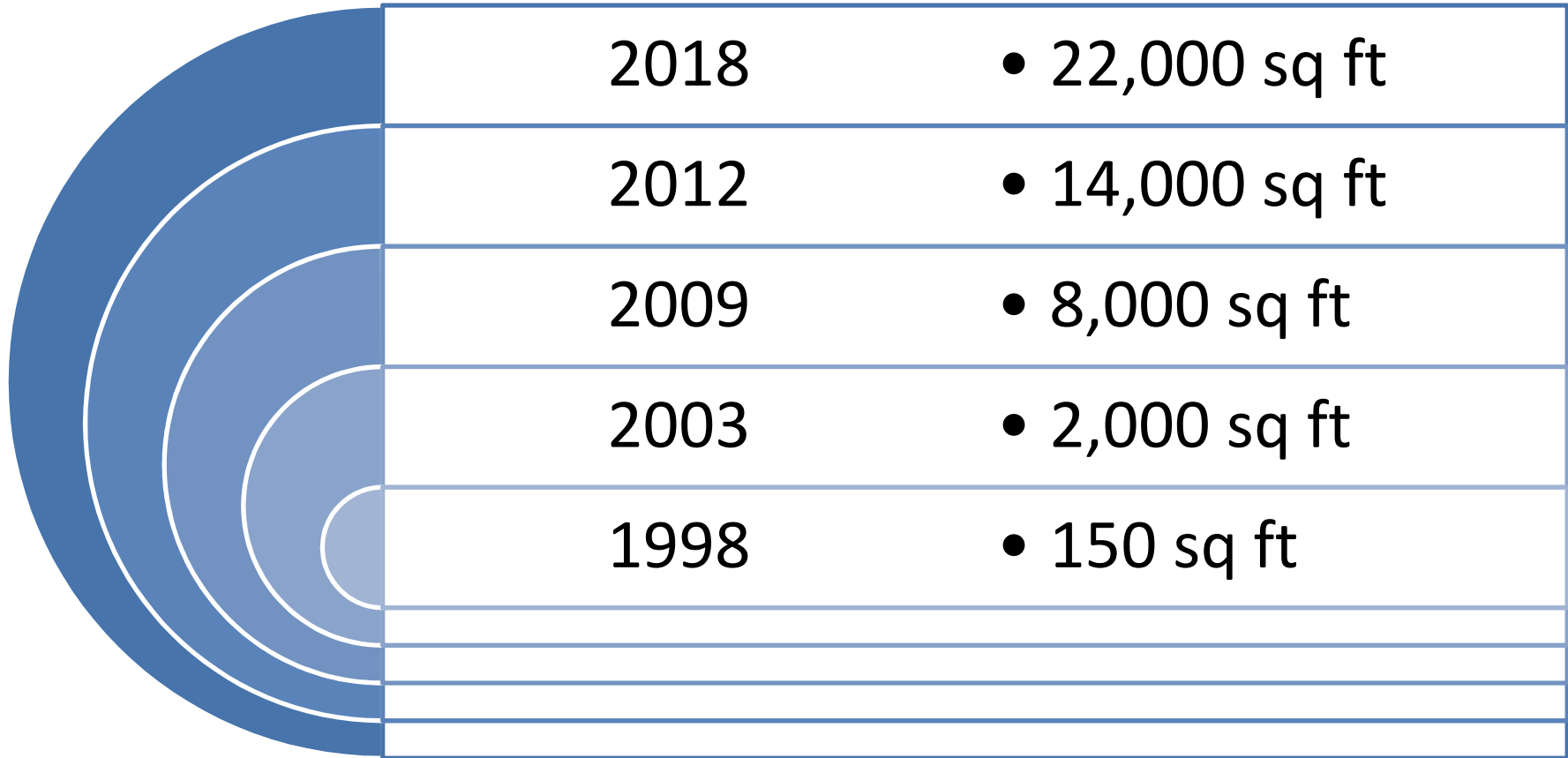
- ACRI is highly attractive for HQPs
 - HQPs often bring their spouses and families with their own skills and potential – Economic development
 - High wages, fast growing industry, foster innovation – economic ripple effect
 - Helps create a critical mass in biomedical research
- ACRI currently supports 69 HQPs
 - Over \$1 Million reinvested into NB treasury via taxes
- Research team is one of the most culturally diverse in the region
 - Five Continents represented
 - Creation of a vibrant local community

ACRI HQP Growth

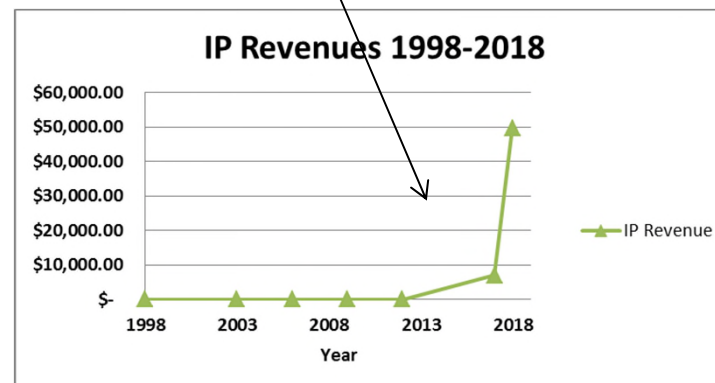
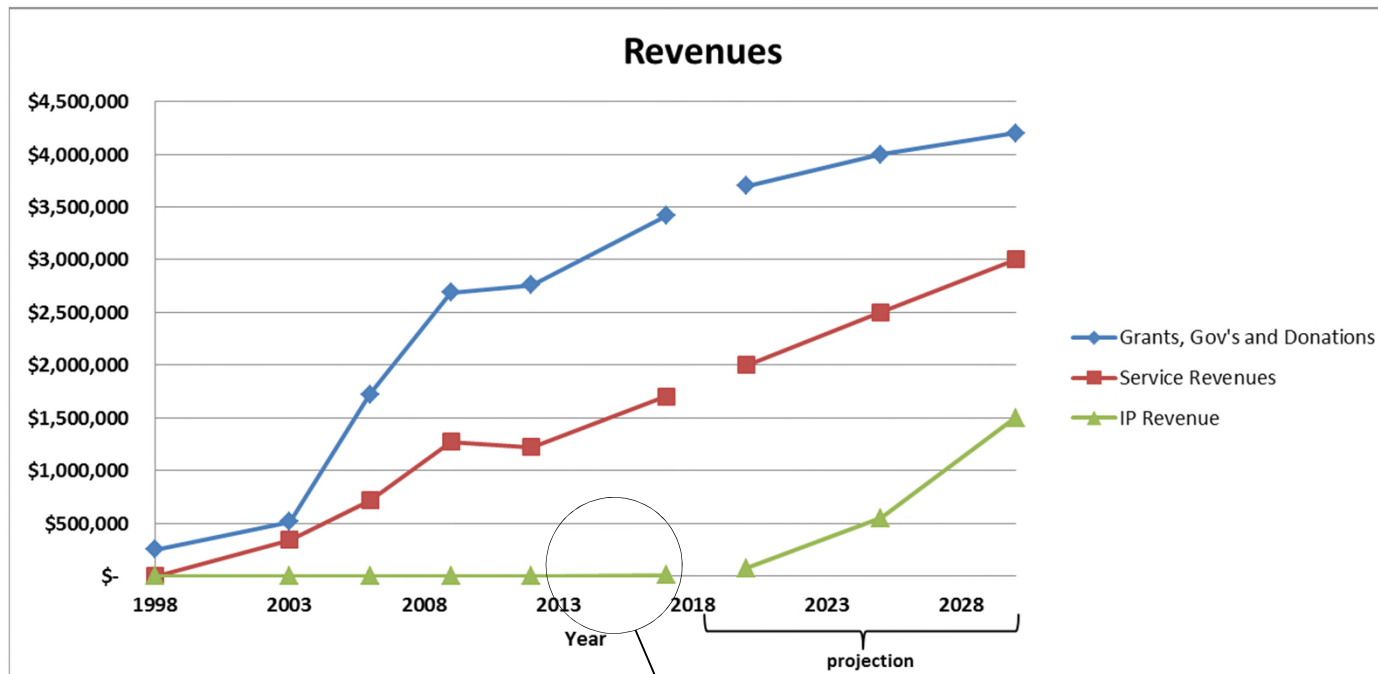
- Since inception, ACRI has sustained a robust growth rate



ACRI Footprint

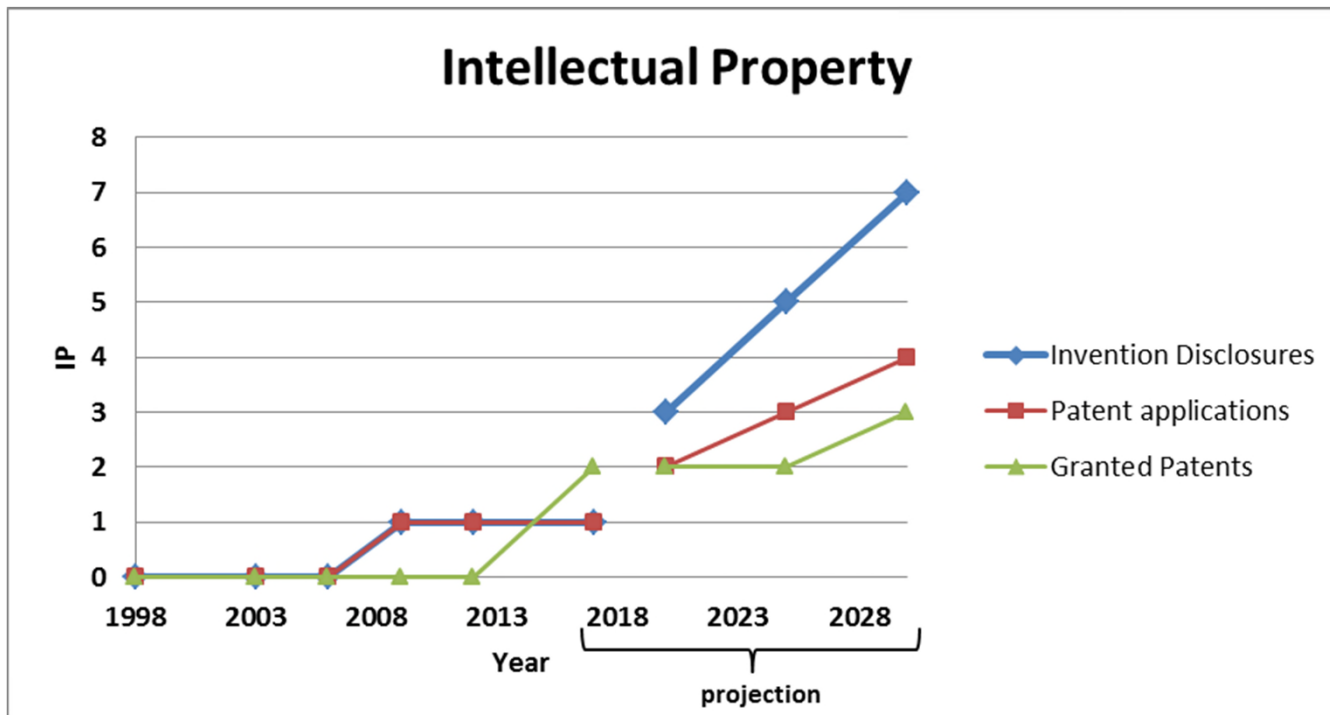


Revenues

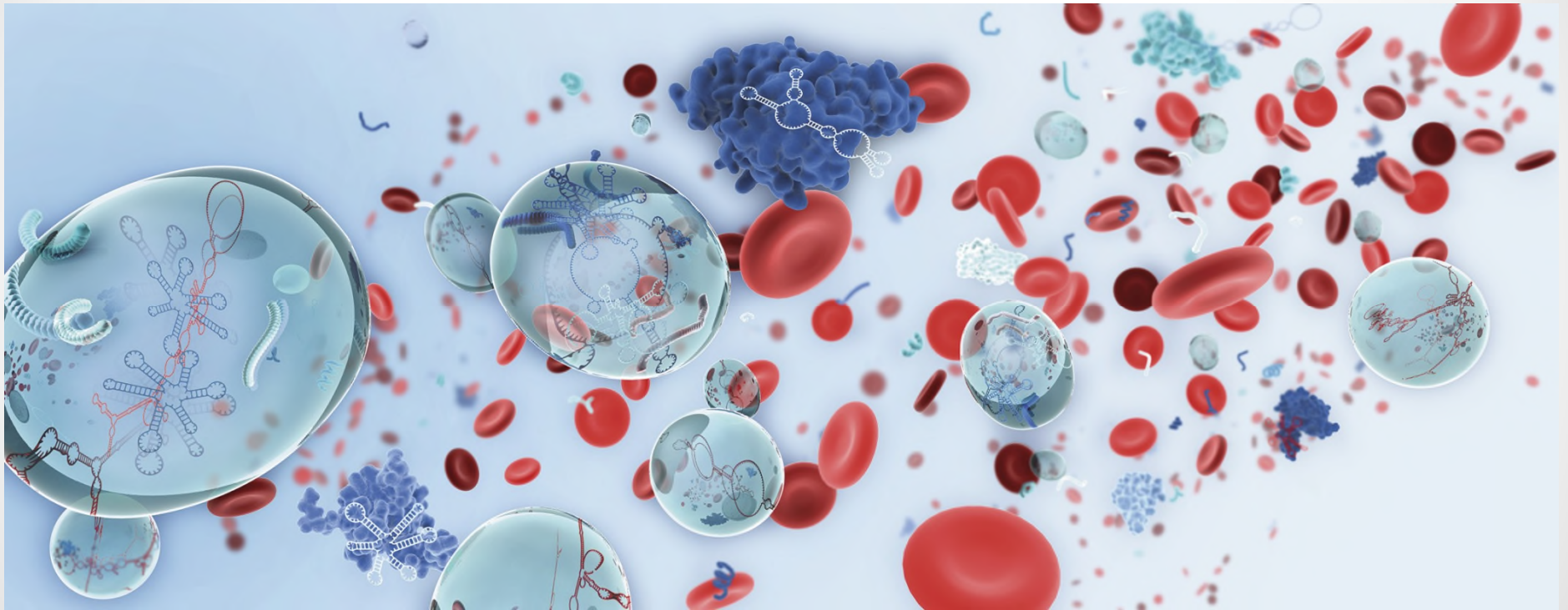


Intellectual Property (IP)

- All IP generated at ACRI facilities is institution-owned and has the potential to be commercialized



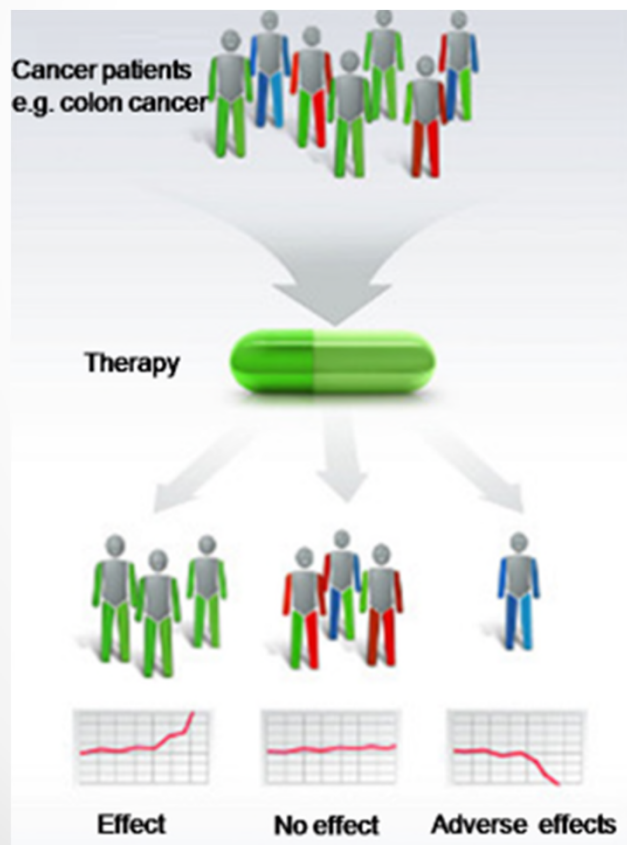
Thank you...



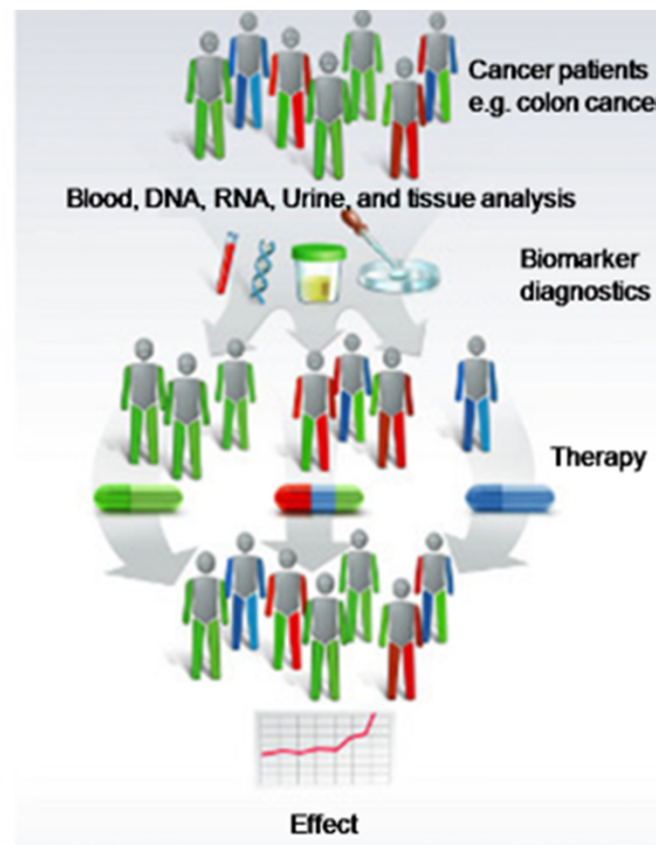
Precision Medicine

- Moving away from one size fits all to better treatments for optimal patient response

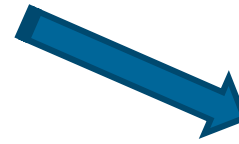
Without Precision Medicine



With Precision Medicine



Merck effect...



- Merck \$1M investment helped leverage additional \$3M funding from the province of NB and Cancer Research Society
- With Merck investments, ACRI was able to obtain a 4 year \$5.9M research grant to develop liquid biopsy and personalised patient assays such as TMB
- Funding success convinced provincial government to prioritize NB Center for Precision Medicine a \$20M infrastructure project!
- Next...???
- Thank you!!

Funding partners



Cancer
Research
Society

Société
de recherche
sur le cancer

100% research since 1945 - 100 % recherche depuis 1945

New Brunswick
Health Research
Foundation



Fondation de la
recherche en santé
du Nouveau-Brunswick



Atlantic Canada
Opportunities
Agency

Agence de
promotion économique
du Canada atlantique

Canada



MERCK



FINBIF
INNOVATION



Team at work



Current progress



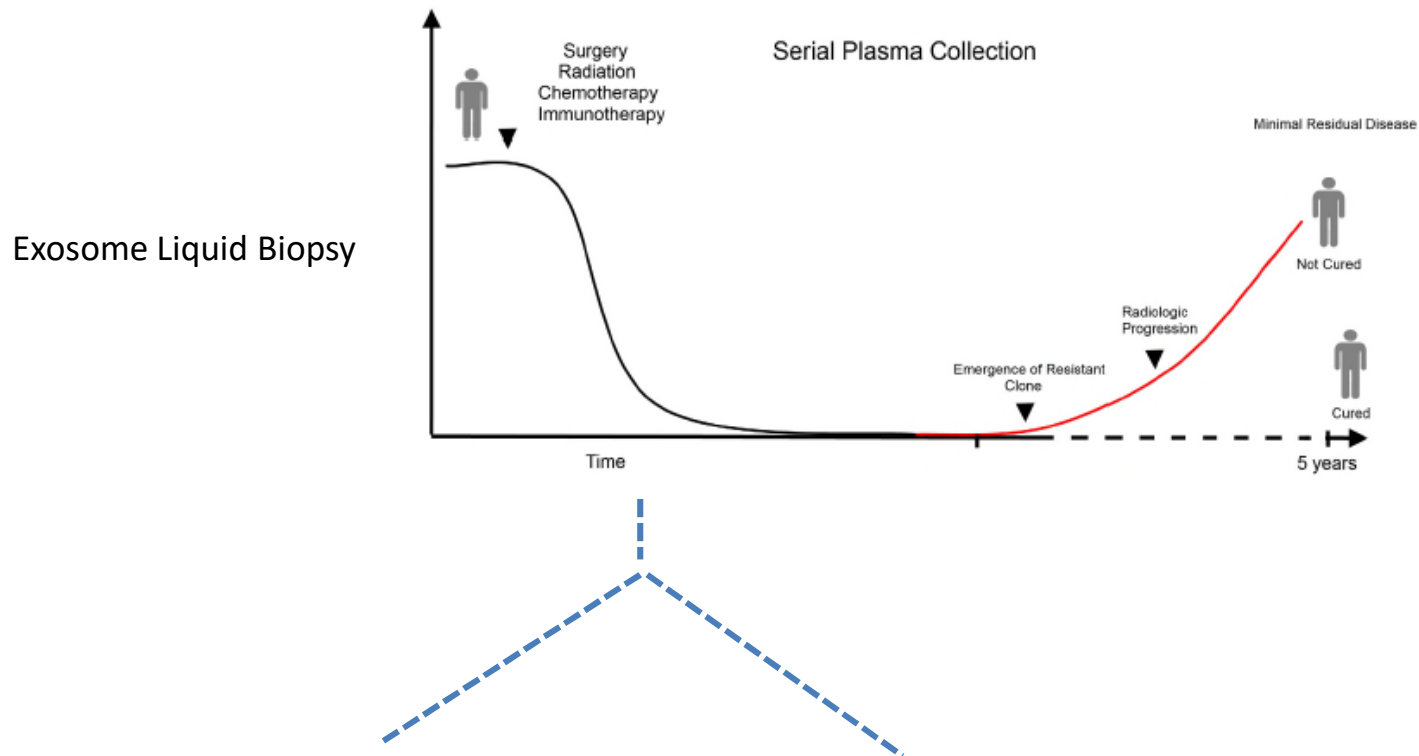
Step 1 – Synthetic lethal target discovery

1. Target discovery
2. Target verification
3. gRNAs validation
4. Target validation

Step 2 – Drug discovery

- | | |
|------------------|----------------------------------|
| a. Surface/EC | Peptide-based Exosome coating |
| b. Intracellular | Inhibitor Exosome loading |

Liquid Biopsy as a real-time monitor of cancer status

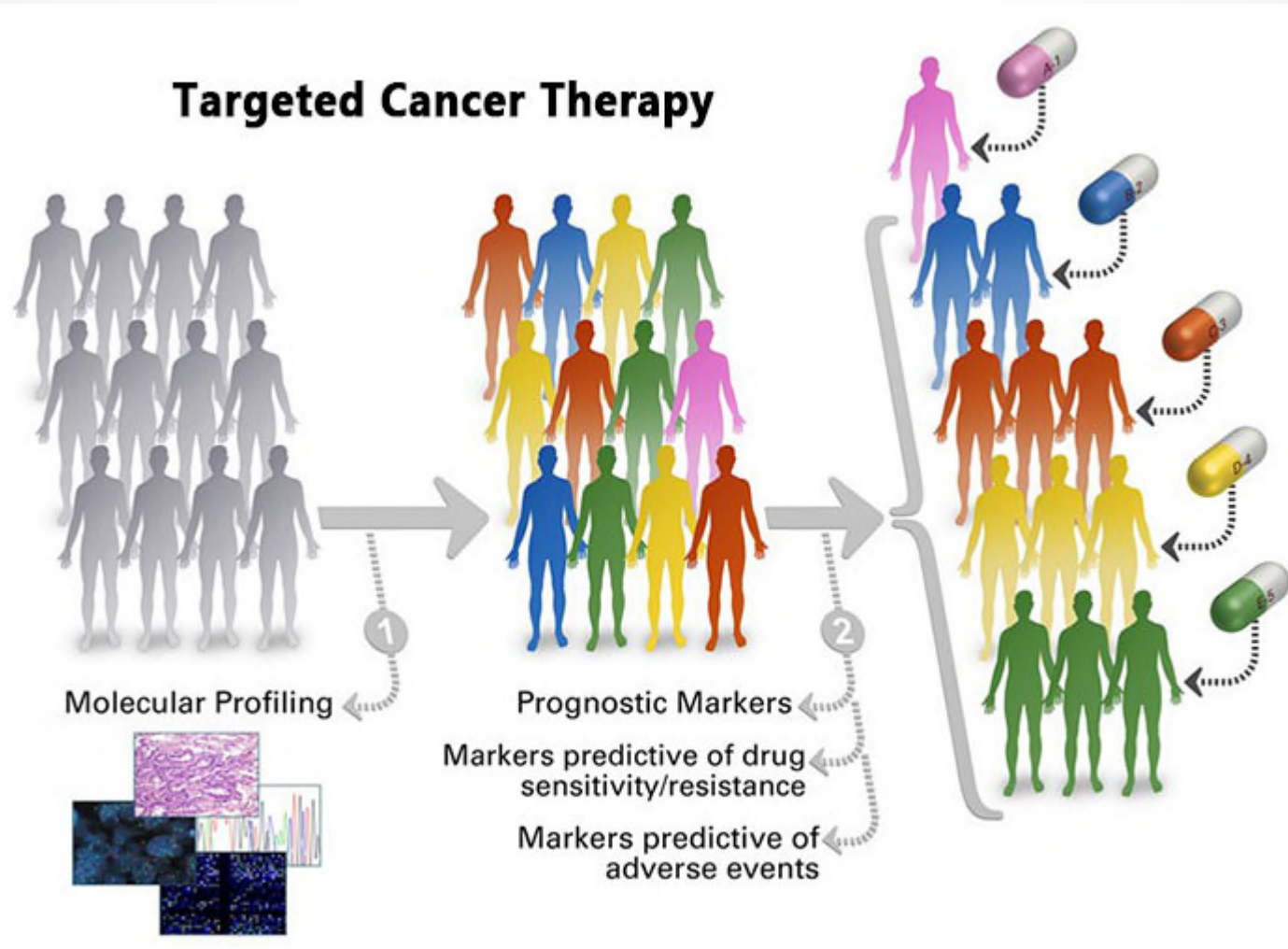


- CD63+ EV events by FC
- Tumor mutation profile
 - Decrease indicative of initial effectiveness of treatment
 - No change or increase points to ineffective therapy
- RNA profile may reveal response signatures

Future Objectives

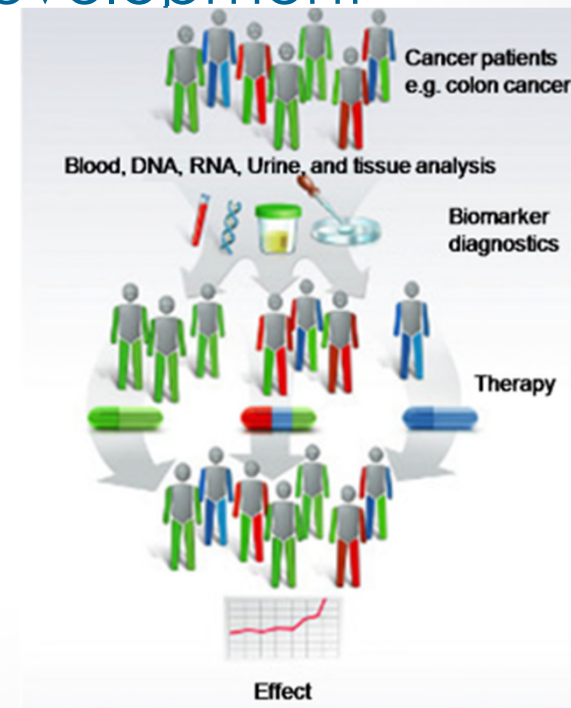
- Develop liquid biopsy-based assays that will provide clinically-actionable information for cancer and other diseases.
- Use captured extracellular vesicles as a delivery system for therapeutics in cancer and other diseases.
- Use Crispr technology to identify vulnerability in patient derived cancer to inform therapy choices

Targeted Cancer Therapy



The right treatment to the right patient

- Identifies companion biomarker
- Re-profiling of existing therapies to other indications
- Identifies new targets for drug development
- Overcome resistance
- Optimal combination therapy

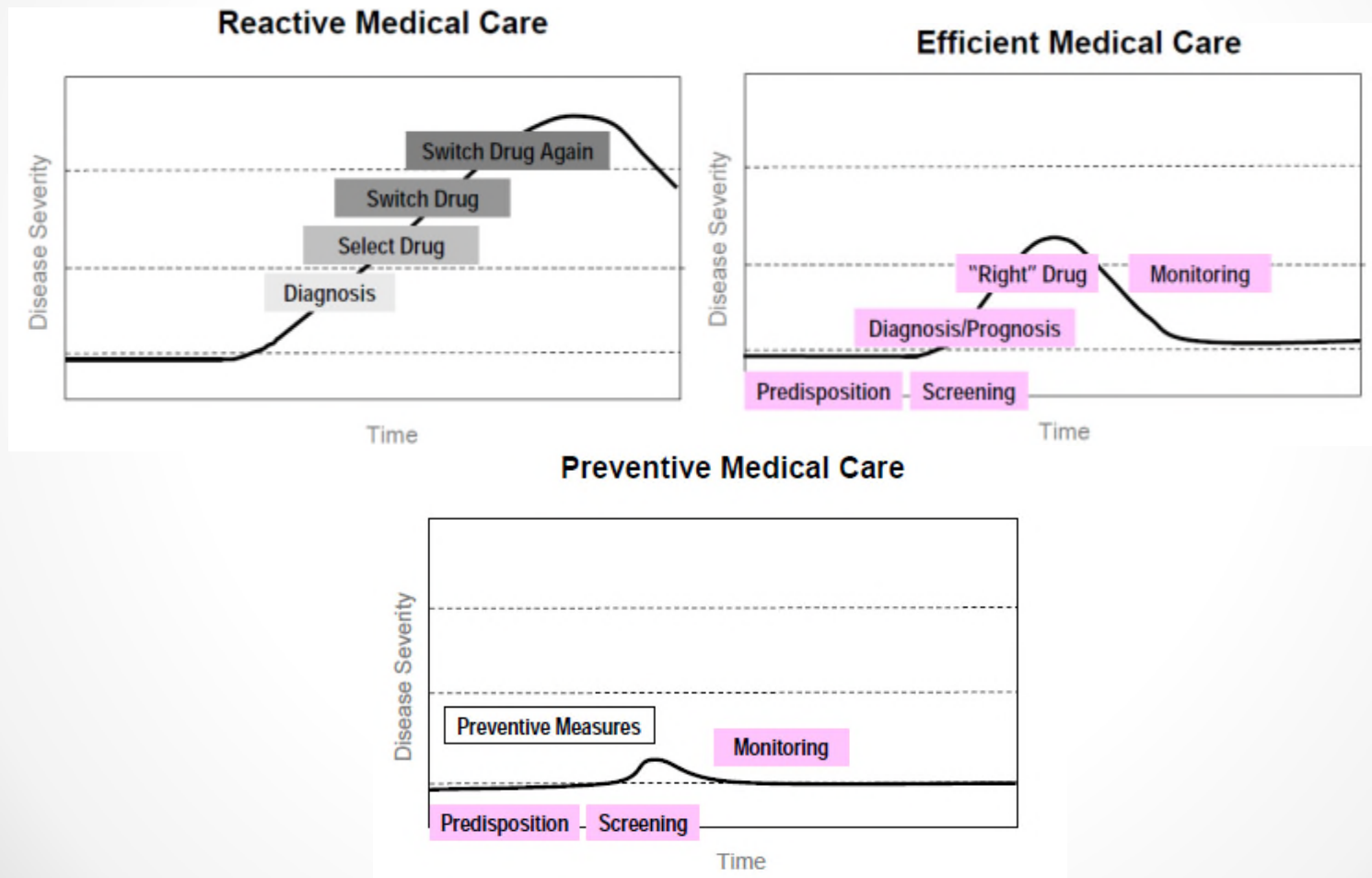


ACRI Focus

Research Objectives:

- Investigator -initiated Cancer Biology research
- Team Translation research
 - Liquid Biopsy Project
 - Patented Exosome capture technologies
 - Applications in cancer care spectrum
 - Synthetic lethal genome screens using CRISPR-Cas9 to identify new therapies for cancer

Precision Medicine: A Shift from Reactive to Efficient and Preventive



Oncomine Comprehensive Assay Gene List

Hotspot genes, n=73

| | | |
|--------|--------|---------|
| ABL1 | GNA11 | MYD88 |
| AKT1 | GNAQ | NFE2L2 |
| ALK | GNAS | NPM1 |
| AR | HNF1A | NRAS |
| ARAF | HRAS | PAX5 |
| BRAF | IDH1 | PDGFRA |
| BTB | IDH2 | PIK3CA |
| CBL | IFITM1 | PPP2R1A |
| CDK4 | IFITM3 | PTPN11 |
| CHEK2 | JAK1 | RAC1 |
| CSF1R | JAK2 | RAF1 |
| CTNNB1 | JAK3 | RET |
| DDR2 | KDR | RHEB |
| DNMT3A | KIT | RHOA |
| EGFR | KNSTRN | SF3B1 |
| ERBB2 | KRAS | SMO |
| ERBB3 | MAGOH | SPOP |
| ERBB4 | MAP2K1 | SRC |
| ESR1 | MAP2K2 | STAT3 |
| EZH2 | MAPK1 | U2AF1 |
| FGFR1 | MAX | XPO1 |
| FGFR2 | MED12 | |
| FGFR3 | MET | |
| FLT3 | MLH1 | |
| FOXL2 | MPL | |
| GATA2 | MTOR | |

Full-gene coverage, n=26

| |
|---------|
| APC |
| ATM |
| BAP1 |
| BRCA1 |
| BRCA2 |
| CDH1 |
| CDKN2A |
| FBXW7 |
| GATA3 |
| MSH2 |
| NF1 |
| NF2 |
| NOTCH1 |
| PIK3R1 |
| PTCH1 |
| PTEN |
| RB1 |
| SMAD4 |
| SMARCB1 |
| STK11 |
| TET2 |
| TP53 |
| TSC1 |
| TSC2 |
| VHL |
| WT1 |

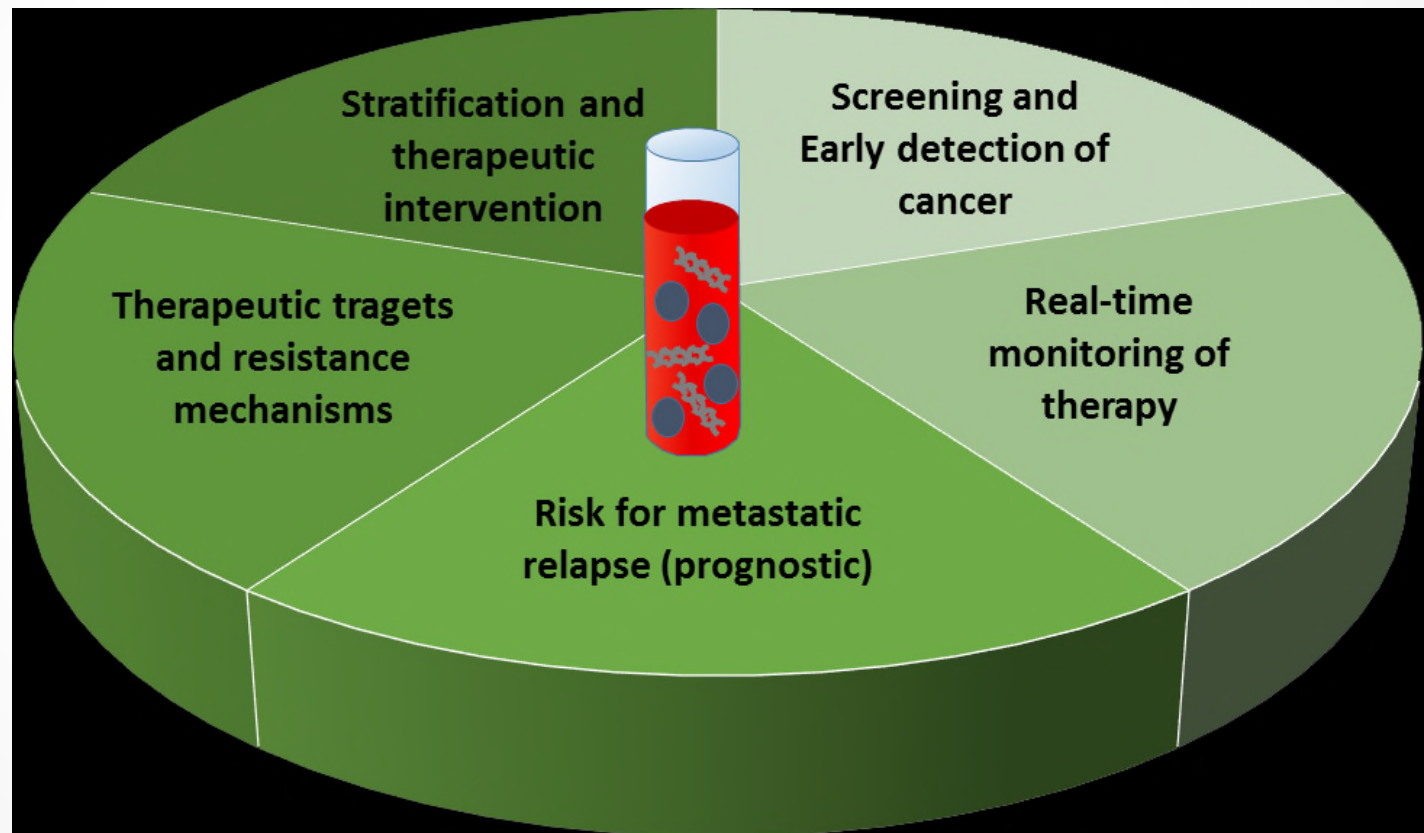
Copy Number Variants, n=49

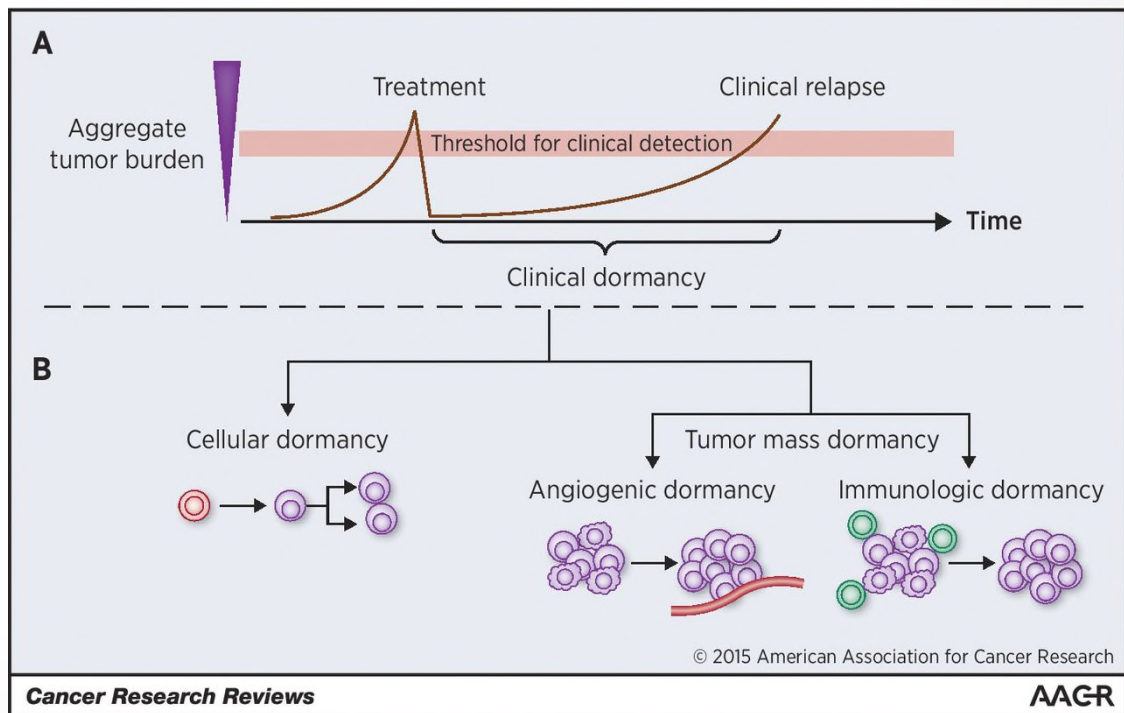
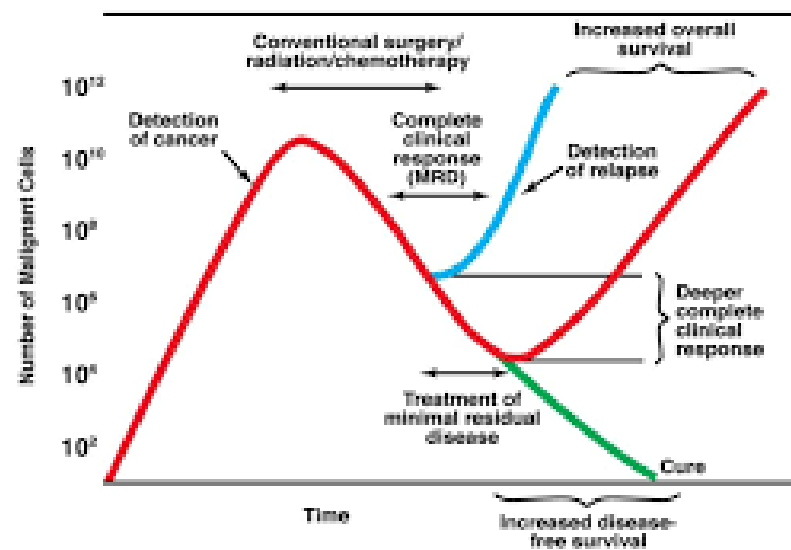
| | |
|---------|----------|
| ACVRL1 | IGF1R |
| AKT1 | IL6 |
| APEX1 | KIT |
| AR | KRAS |
| ATP11B | MCL1 |
| BCL2L1 | MDM2 |
| BCL9 | MDM4 |
| BIRC2 | MET |
| BIRC3 | MYC |
| CCND1 | MYCL |
| CCNE1 | MYCN |
| CD274 | MYO18A |
| CD44 | NKX2-1 |
| CDK4 | NKX2-8 |
| CDK6 | PDCD1LG2 |
| CSNK2A1 | PDGFRA |
| DCUN1D1 | PIK3CA |
| EGFR | PNP |
| ERBB2 | PPARG |
| FGFR1 | RPS6KB1 |
| FGFR2 | SOX2 |
| FGFR3 | TERT |
| FGFR4 | TIAF1 |
| FLT3 | ZNF217 |
| GAS6 | |

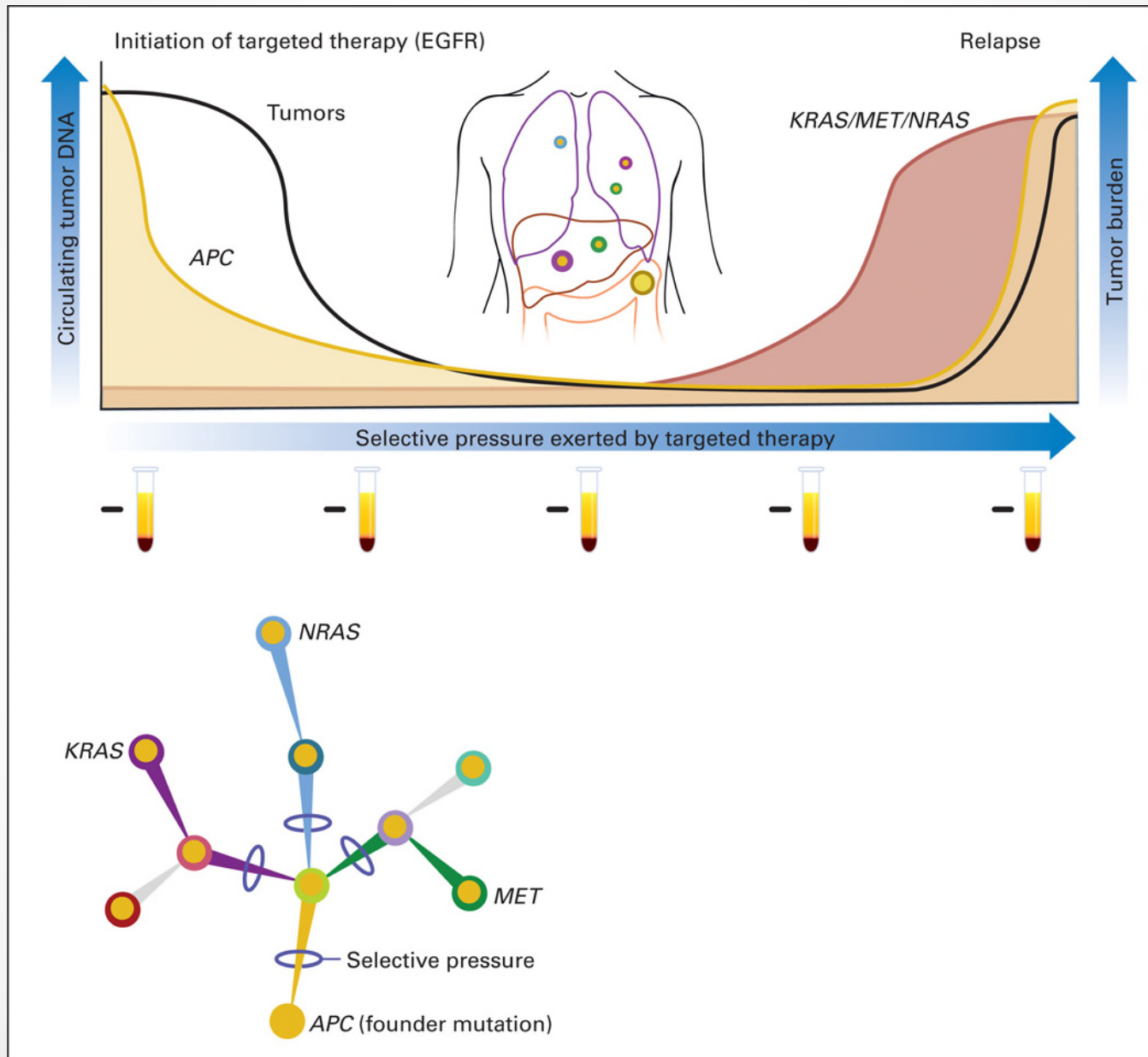
Fusion drivers, n=22

| |
|--------|
| ALK |
| RET |
| ROS1 |
| NTRK1 |
| NTRK3 |
| FGFR1 |
| FGFR2 |
| FGFR3 |
| BRAF |
| RAF1 |
| ERG |
| ETV1 |
| ETV4 |
| ETV5 |
| ABL1 |
| AKT3 |
| AXL |
| EGFR |
| ERBB2 |
| PDGFRA |
| PPARG |

- **143 unique genes**
- **2530 amplicons in DNA panel**
- **207 amplicons in RNA panel**







Current knowledge and expertise contribution

- **Local**

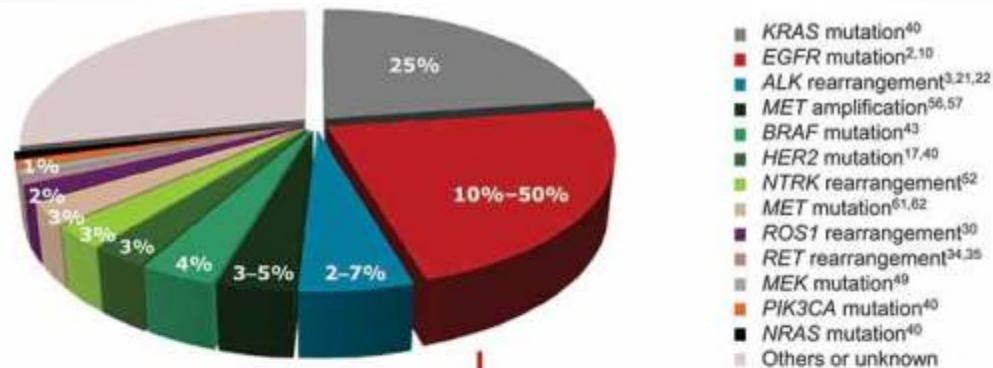
- Fisheries and Oceans
- Mycodev Group
- St-Laurent Golf Products
- Dalhousie University
- Memorial University
- Université de Moncton
- Organigram
- Soricimed
- Vitalité Health Network
- Horizon Health Network

- **National**

- STEMCELL
- Romich Holdings
- Dynacare
- CHUQ – Université Laval
- McGill University

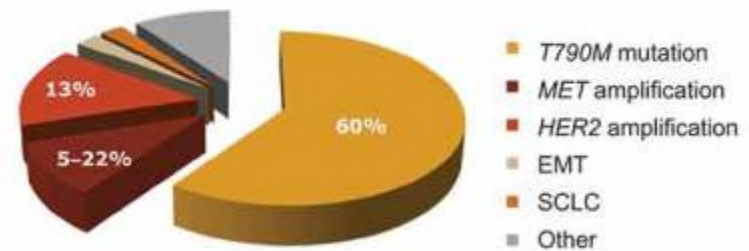
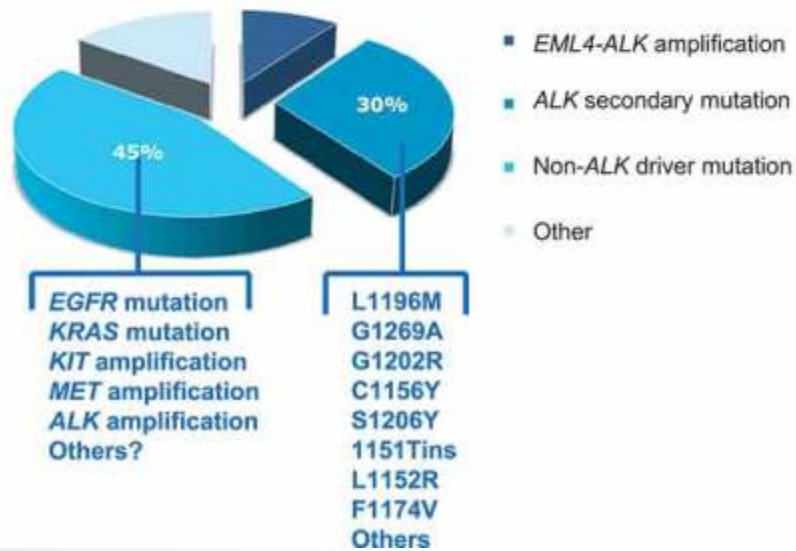
- **International**

- Cynvenio Biosystems
- BioVendor
- Exosomics Siena
- Lonza
- SiMPore
- IZON Science
- Epigenomics
- MIMA-PRO (Vison Medical)
- SAIREM
- Harvard Medical



ALK TKI Resistance^{24,78,80,81,84,99}

EGFR TKI Resistance^{64,65,66,68}



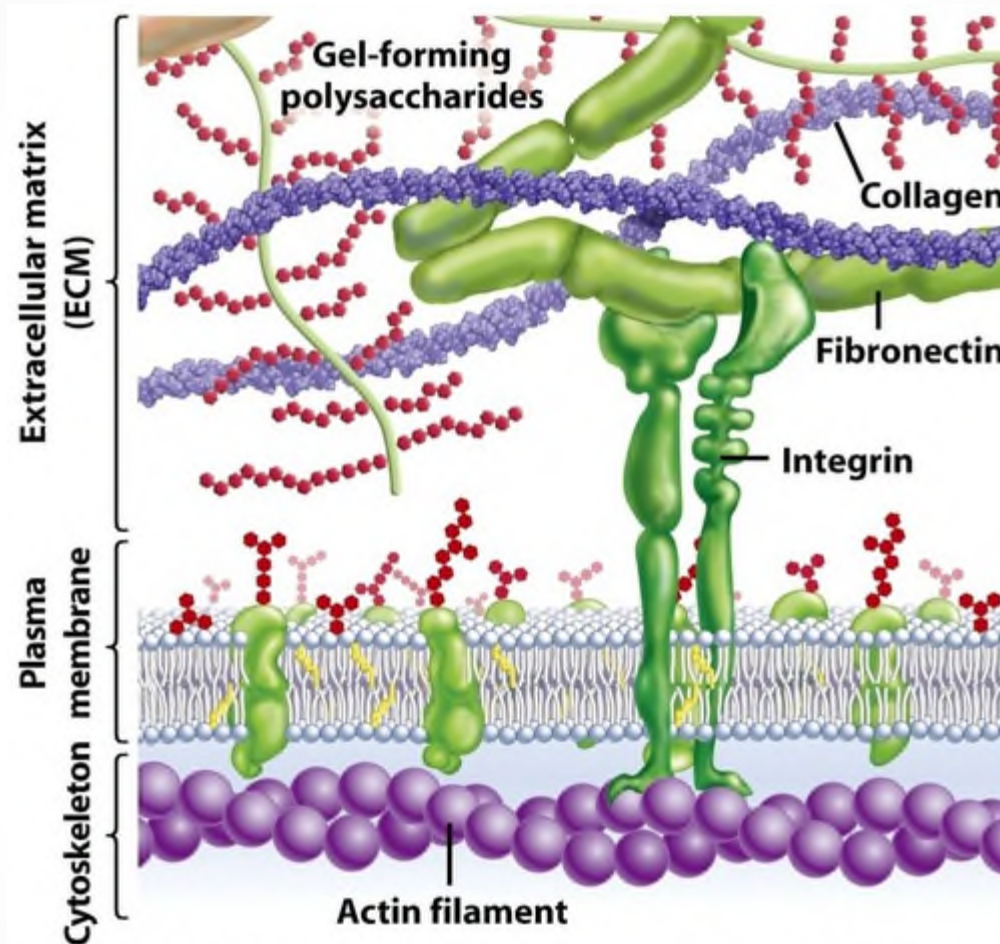
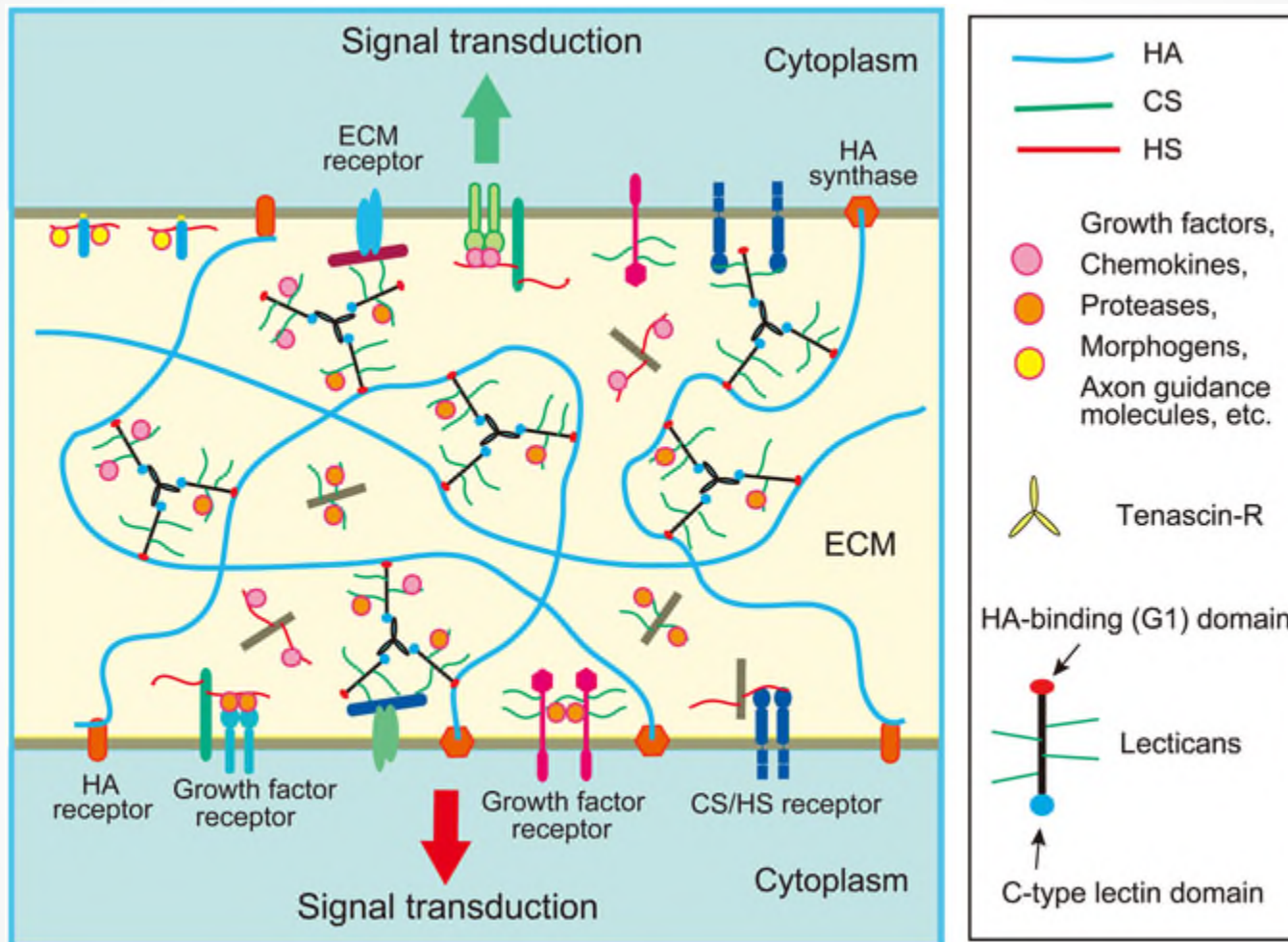
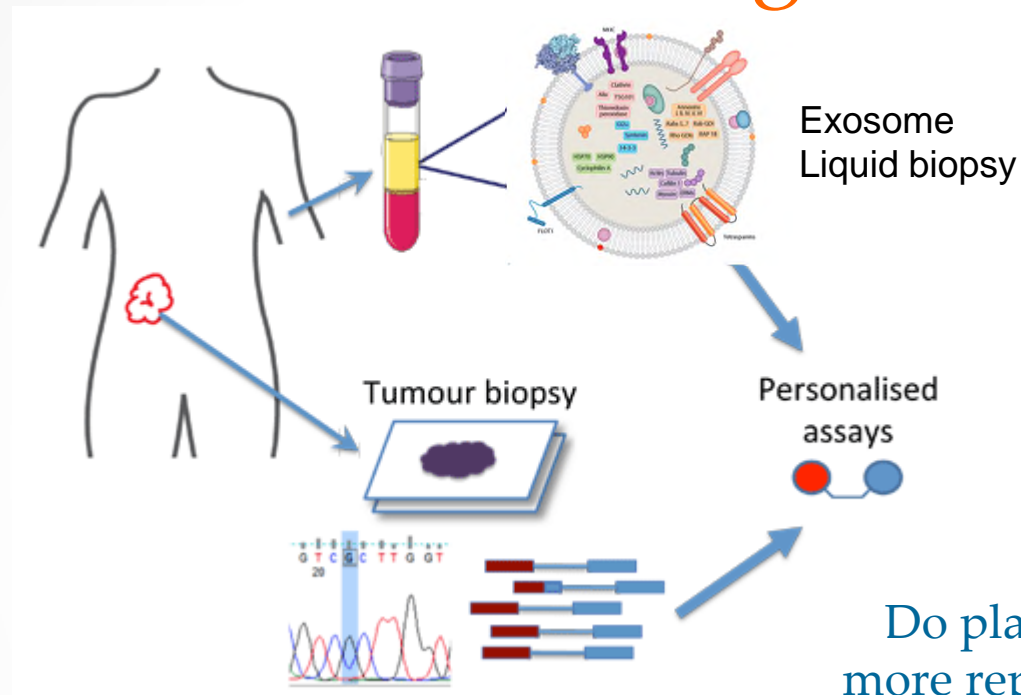


Figure 8-4 Biological Science, 2/e

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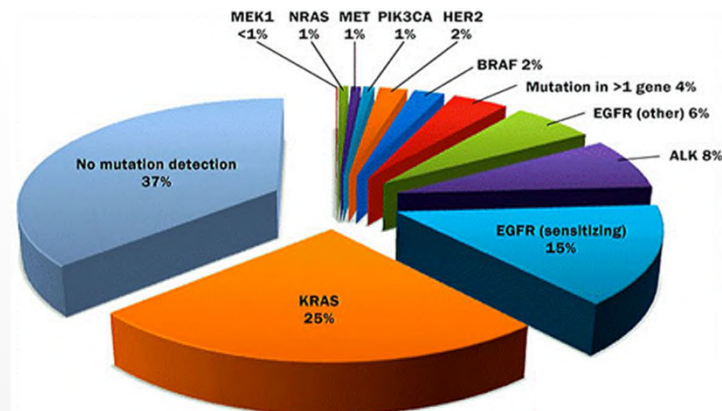
Exosome Liquid biopsy to monitor current state of a given cancer



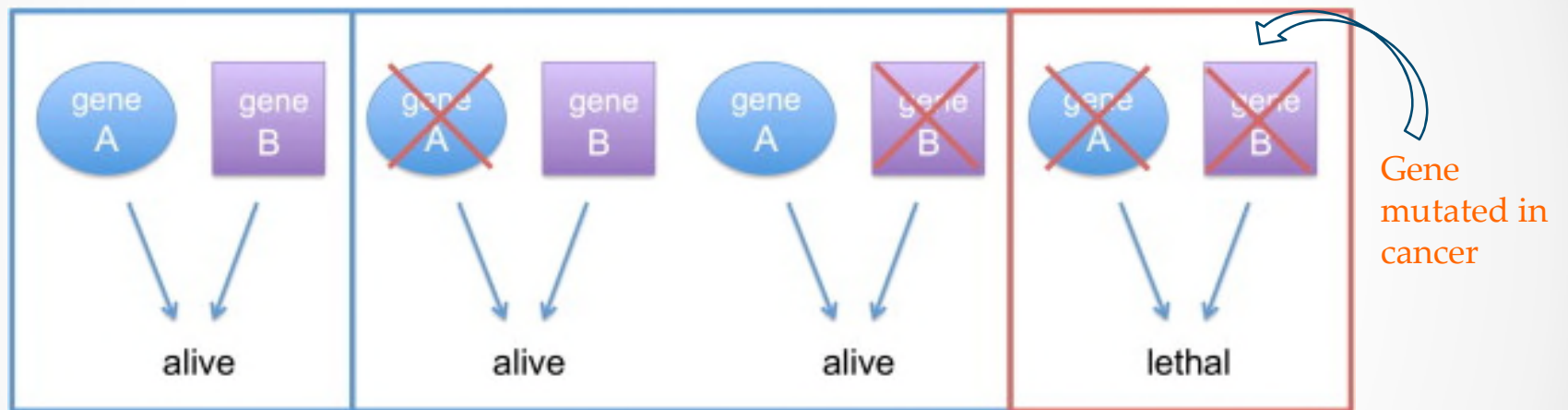
Do plasma exosomes provide a more representative snapshot of all tumour sub-clones?

Detect changes in real time

- Tumor heterogeneity
- Treatment response
- Treatment resistance
- Disease relapse

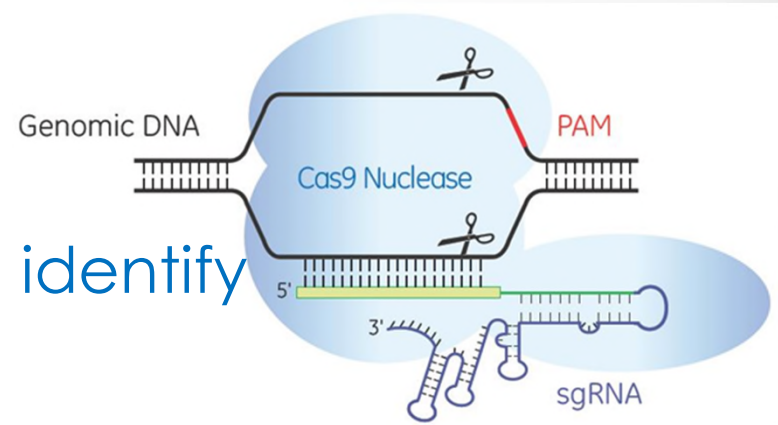


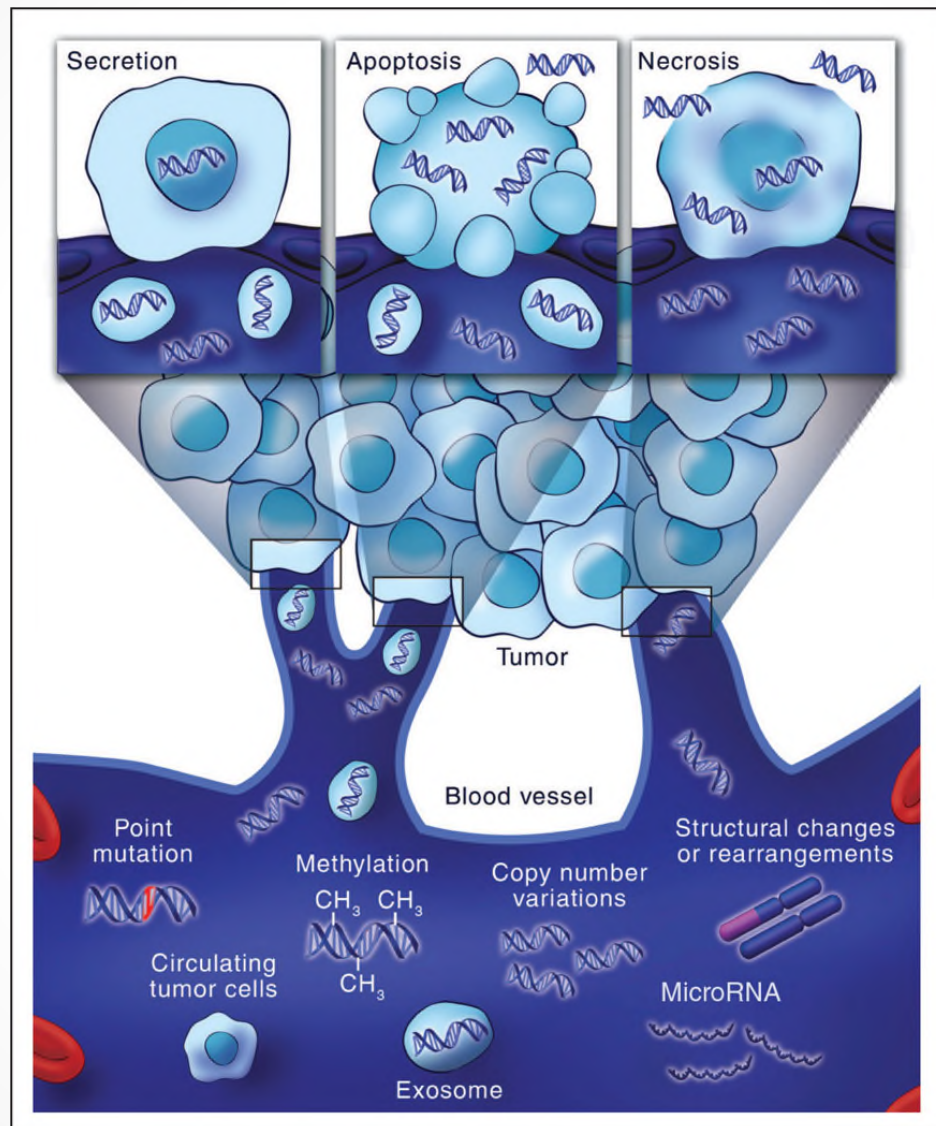
Synthetic Lethality Project



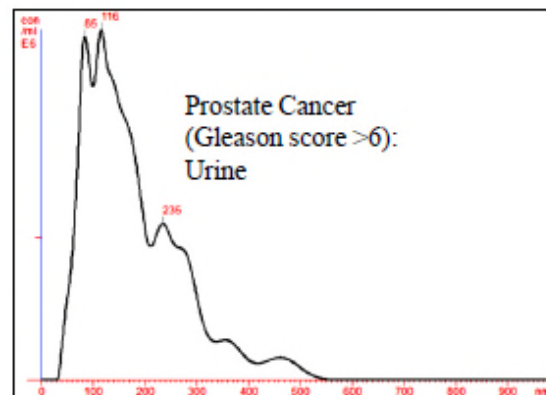
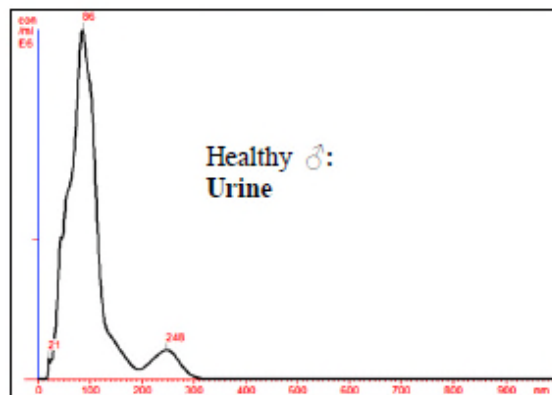
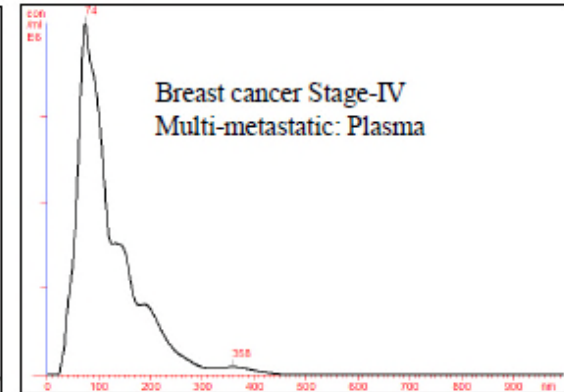
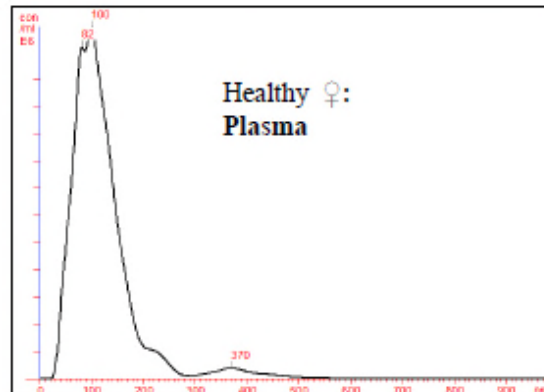
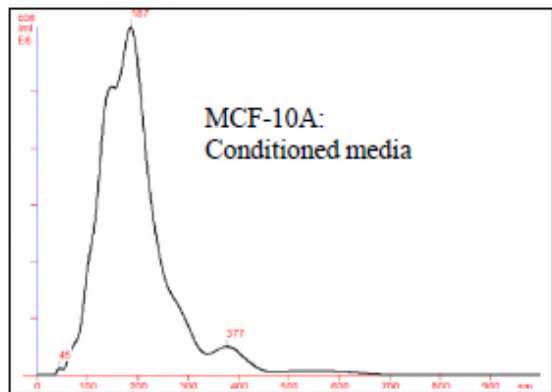
CRISPR-Cas9 genomic screens

- Screen cancer genomes to identify vulnerability targets
 - Synthetic Lethality
- Screened cancer sub-types
 - Lung, pancreatic, breast, kidney cancers and glioblastoma multiform
- Identification of vulnerable pathways and specific gene targets
 - Validation stage





Particle size distribution in human samples by NTA



Expertise

- Collectively, ACRI has leading-edge expert in various areas including:
 - Biology and Chemistry
 - Genomics and Proteomics
 - Bioinformatics and Complex Data
 - Microwave Technology (Extraction)
 - Human Research and Clinical Trials
 - Partnerships, Licensing and IP Protection



Possible areas of collaboration

- Pharmacogenomics
 - determine individual's likelihood of benefiting or having adverse response to product.
- Microwave-assisted extraction
 - Rapid, controlled process to achieve desired result
 - Avoid use of solvents
- Clinical trials